

Sold Summary

	Nov 2012	Nov 2011	% Change
Sold Dollar Volume	\$119,046,056	\$114,705,398	3.78%
Avg Sold Price	\$191,085	\$183,235	4.28%
Median Sold Price	\$177,500	\$163,400	8.63%
Units Sold	623	626	-0.48%
Avg Days on Market	66	114	-42.11%
Avg List Price for Solds	\$193,799	\$187,487	3.37%
Avg SP to OLP Ratio	95.5%	89.8%	6.26%
Ratio of Avg SP to Avg OLP	94.3%	89.9%	4.96%
Attached Avg Sold Price	\$133,918	\$123,600	8.35%
Detached Avg Sold Price	\$216,937	\$206,560	5.02%
Attached Units Sold	194	176	10.23%
Detached Units Sold	429	450	-4.67%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Nov 2012	Nov 2011	% Change
Active Listings	1,917	3,829	-49.93%
New Listings	759	959	-20.86%
New Under Contracts	507	542	-6.46%
New Contingents	458	442	3.62%
New Pendings	965	984	-1.93%
All Pendings	3,088	2,659	16.13%

Financing (Sold)

Assumption	0
Cash	185
Conventional	118
FHA	237
Other	25
Owner	1
VA	57

Days on Market (Sold)

0	9
1 to 10	152
11 to 20	105
21 to 30	54
31 to 60	114
61 to 90	60
91 to 120	27
121 to 180	48
181 to 360	34
361 to 720	19
721+	1

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	4	2	0	2	0	0	26	21	11	37
\$50K to \$99,999	13	3	21	11	12	0	28	76	32	64
\$100K to \$149,999	3	4	32	27	37	2	10	141	67	54
\$150K to \$199,999	2	4	33	24	43	6	10	271	73	42
\$200K to \$299,999	3	5	40	15	107	8	2	403	49	27
\$300K to \$399,999	0	0	7	1	46	0	2	231	22	6
\$400K to \$499,999	0	0	2	1	15	0	1	146	7	4
\$500K to \$599,999	0	0	0	0	7	0	0	55	0	2
\$600K to \$799,999	0	0	0	0	2	0	0	46	0	2
\$800K to \$999,999	0	0	0	0	0	0	0	17	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	10	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	1	0	0
Total	25	18	135	81	269	16	79	1,418	261	238
Avg Sold Price	\$95,675	\$148,417	\$176,606	\$156,862	\$248,447	\$196,181	\$94,481			
Prev Year - Avg Sold Price	\$89,040	\$110,785	\$144,629	\$164,796	\$245,019	\$162,714	\$82,964			
Avg Sold % Change	7.45%	33.97%	22.11%	-4.81%	1.40%	20.57%	13.88%			
Prev Year - # of Solds	26	17	132	67	292	15	77			

Active Detail