



December 2015

Prince Georges County, MD

Sold Summary

|                            | Dec 2015      | Dec 2014      | % Change |
|----------------------------|---------------|---------------|----------|
| Sold Dollar Volume         | \$213,957,386 | \$176,658,099 | 21.11%   |
| Avg Sold Price             | \$252,606     | \$245,018     | 3.10%    |
| Median Sold Price          | \$244,000     | \$227,000     | 7.49%    |
| Units Sold                 | 847           | 721           | 17.48%   |
| Avg Days on Market         | 45            | 49            | -8.16%   |
| Avg List Price for Solds   | \$256,024     | \$247,545     | 3.43%    |
| Avg SP to OLP Ratio        | 96.8%         | 97.3%         | -0.47%   |
| Ratio of Avg SP to Avg OLP | 97.0%         | 96.7%         | 0.33%    |
| Attached Avg Sold Price    | \$199,159     | \$193,904     | 2.71%    |
| Detached Avg Sold Price    | \$278,164     | \$268,809     | 3.48%    |
| Attached Units Sold        | 274           | 229           | 19.65%   |
| Detached Units Sold        | 573           | 492           | 16.46%   |

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|                     | Dec 2015 | Dec 2014 | % Change |
|---------------------|----------|----------|----------|
| Active Listings     | 1,870    | 1,777    | 5.23%    |
| New Listings        | 828      | 780      | 6.15%    |
| New Under Contracts | 549      | 503      | 9.15%    |
| New Contingents     | 370      | 345      | 7.25%    |
| New Pendings        | 919      | 848      | 8.37%    |
| All Pendings        | 2,131    | 2,136    | -0.23%   |

Financing (Sold)

|              |     |
|--------------|-----|
| Assumption   | 0   |
| Cash         | 173 |
| Conventional | 211 |
| FHA          | 319 |
| Other        | 72  |
| Owner        | 0   |
| VA           | 72  |

Days on Market (Sold)

|            |     |
|------------|-----|
| 0          | 42  |
| 1 to 10    | 185 |
| 11 to 20   | 150 |
| 21 to 30   | 92  |
| 31 to 60   | 174 |
| 61 to 90   | 79  |
| 91 to 120  | 52  |
| 121 to 180 | 47  |
| 181 to 360 | 24  |
| 361 to 720 | 1   |
| 721+       | 1   |

Sold Detail

| Price Ranges               | Residential  |             |            |             |              |             | Condo/Coop | Active Listings |             |            |
|----------------------------|--------------|-------------|------------|-------------|--------------|-------------|------------|-----------------|-------------|------------|
|                            | 2 or Less BR |             | 3 BR       |             | 4 or More BR |             | All        | Residential     |             | Condo/Coop |
|                            | Detached     | Attached/TH | Detached   | Attached/TH | Detached     | Attached/TH | Attached   | Detached        | Attached/TH | Attached   |
| < \$50,000                 | 1            | 0           | 1          | 0           | 0            | 0           | 17         | 3               | 2           | 17         |
| \$50K to \$99,999          | 8            | 3           | 8          | 2           | 0            | 0           | 30         | 29              | 6           | 49         |
| \$100K to \$149,999        | 6            | 2           | 28         | 19          | 8            | 3           | 20         | 74              | 43          | 55         |
| \$150K to \$199,999        | 10           | 7           | 38         | 31          | 24           | 6           | 16         | 138             | 85          | 28         |
| \$200K to \$299,999        | 5            | 10          | 98         | 52          | 139          | 10          | 2          | 436             | 84          | 20         |
| \$300K to \$399,999        | 0            | 0           | 16         | 26          | 104          | 3           | 5          | 280             | 74          | 11         |
| \$400K to \$499,999        | 0            | 0           | 4          | 2           | 48           | 2           | 0          | 182             | 28          | 3          |
| \$500K to \$599,999        | 0            | 0           | 2          | 1           | 19           | 0           | 1          | 107             | 1           | 9          |
| \$600K to \$799,999        | 0            | 0           | 0          | 2           | 6            | 0           | 1          | 67              | 1           | 11         |
| \$800K to \$999,999        | 0            | 0           | 0          | 0           | 0            | 0           | 1          | 11              | 1           | 4          |
| \$1M to \$2,499,999        | 0            | 0           | 0          | 0           | 0            | 0           | 0          | 8               | 0           | 0          |
| \$2.5M to \$4,999,999      | 0            | 0           | 0          | 0           | 0            | 0           | 0          | 2               | 0           | 0          |
| \$5,000,000+               | 0            | 0           | 0          | 0           | 0            | 0           | 0          | 0               | 0           | 0          |
| <b>Total</b>               | <b>30</b>    | <b>22</b>   | <b>195</b> | <b>135</b>  | <b>348</b>   | <b>24</b>   | <b>93</b>  | <b>1,337</b>    | <b>325</b>  | <b>207</b> |
| Avg Sold Price             | \$147,225    | \$178,365   | \$218,675  | \$240,881   | \$322,786    | \$239,994   | \$132,975  |                 |             |            |
| Prev Year - Avg Sold Price | \$152,776    | \$162,908   | \$208,586  | \$199,839   | \$306,019    | \$252,404   | \$177,361  |                 |             |            |
| Avg Sold % Change          | -3.63%       | 9.49%       | 4.84%      | 20.54%      | 5.48%        | -4.92%      | -25.03%    |                 |             |            |
| Prev Year - # of Solds     | 26           | 17          | 147        | 96          | 319          | 25          | 91         |                 |             |            |

Active Detail