



March 2017

Prince Georges County, MD

Sold Summary

| | Mar 2017 | Mar 2016 | % Change |
|----------------------------|---------------|---------------|----------|
| Sold Dollar Volume | \$238,559,515 | \$172,614,852 | 38.20% |
| Avg Sold Price | \$271,090 | \$240,076 | 12.92% |
| Median Sold Price | \$268,500 | \$234,900 | 14.30% |
| Units Sold | 880 | 719 | 22.39% |
| Avg Days on Market | 49 | 63 | -22.22% |
| Avg List Price for Solds | \$275,315 | \$242,942 | 13.33% |
| Avg SP to OLP Ratio | 97.6% | 96.0% | 1.67% |
| Ratio of Avg SP to Avg OLP | 98.9% | 96.6% | 2.38% |
| Attached Avg Sold Price | \$200,798 | \$189,881 | 5.75% |
| Detached Avg Sold Price | \$310,087 | \$268,168 | 15.63% |
| Attached Units Sold | 314 | 258 | 21.71% |
| Detached Units Sold | 566 | 461 | 22.78% |

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

| | Mar 2017 | Mar 2016 | % Change |
|---------------------|----------|----------|----------|
| Active Listings | 1,567 | 1,699 | -7.77% |
| New Listings | 1,283 | 1,275 | 0.63% |
| New Under Contracts | 842 | 838 | 0.48% |
| New Contingents | 397 | 474 | -16.24% |
| New Pendings | 1,239 | 1,312 | -5.56% |
| All Pendings | 2,138 | 2,425 | -11.84% |

Financing (Sold)

| | |
|--------------|-----|
| Assumption | 0 |
| Cash | 170 |
| Conventional | 227 |
| FHA | 340 |
| Other | 54 |
| Owner | 0 |
| VA | 89 |

Days on Market (Sold)

| | |
|------------|-----|
| 0 | 27 |
| 1 to 10 | 240 |
| 11 to 20 | 137 |
| 21 to 30 | 78 |
| 31 to 60 | 149 |
| 61 to 90 | 101 |
| 91 to 120 | 55 |
| 121 to 180 | 51 |
| 181 to 360 | 38 |
| 361 to 720 | 4 |
| 721+ | 0 |

Sold Detail

| Price Ranges | Residential | | | | | | Condo/Coop | Active Listings | | |
|----------------------------|--------------|-------------|-----------|-------------|--------------|-------------|------------|-----------------|-------------|------------|
| | 2 or Less BR | | 3 BR | | 4 or More BR | | All | Residential | | Condo/Coop |
| | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH | Attached | Detached | Attached/TH | Attached |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 6 | 5 | 2 | 3 |
| \$50K to \$99,999 | 3 | 0 | 5 | 1 | 0 | 0 | 49 | 14 | 1 | 40 |
| \$100K to \$149,999 | 3 | 1 | 11 | 21 | 3 | 1 | 29 | 20 | 10 | 41 |
| \$150K to \$199,999 | 3 | 4 | 30 | 30 | 15 | 6 | 12 | 43 | 25 | 33 |
| \$200K to \$299,999 | 4 | 8 | 81 | 68 | 128 | 20 | 11 | 299 | 77 | 25 |
| \$300K to \$399,999 | 0 | 2 | 39 | 22 | 137 | 6 | 6 | 314 | 116 | 25 |
| \$400K to \$499,999 | 0 | 0 | 1 | 7 | 77 | 2 | 0 | 206 | 32 | 5 |
| \$500K to \$599,999 | 0 | 0 | 1 | 0 | 15 | 1 | 0 | 102 | 2 | 4 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 10 | 0 | 1 | 88 | 2 | 4 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 14 | 0 | 1 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 12 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 1 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 13 | 15 | 168 | 149 | 385 | 36 | 114 | 1,118 | 267 | 182 |
| Avg Sold Price | \$167,285 | \$217,787 | \$247,300 | \$240,100 | \$342,307 | \$260,263 | \$128,415 | | | |
| Prev Year - Avg Sold Price | \$140,199 | \$190,231 | \$223,994 | \$231,315 | \$307,181 | \$237,031 | \$131,660 | | | |
| Avg Sold % Change | 19.32% | 14.49% | 10.40% | 3.80% | 11.43% | 9.80% | -2.46% | | | |
| Prev Year - # of Solds | 27 | 13 | 162 | 123 | 272 | 19 | 103 | | | |

Active Detail

| Price Ranges | Residential | | | | | | Condo/Coop | Active Listings | | |
|----------------------------|--------------|-------------|-----------|-------------|--------------|-------------|------------|-----------------|-------------|------------|
| | 2 or Less BR | | 3 BR | | 4 or More BR | | All | Residential | | Condo/Coop |
| | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH | Attached | Detached | Attached/TH | Attached |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 6 | 5 | 2 | 3 |
| \$50K to \$99,999 | 3 | 0 | 5 | 1 | 0 | 0 | 49 | 14 | 1 | 40 |
| \$100K to \$149,999 | 3 | 1 | 11 | 21 | 3 | 1 | 29 | 20 | 10 | 41 |
| \$150K to \$199,999 | 3 | 4 | 30 | 30 | 15 | 6 | 12 | 43 | 25 | 33 |
| \$200K to \$299,999 | 4 | 8 | 81 | 68 | 128 | 20 | 11 | 299 | 77 | 25 |
| \$300K to \$399,999 | 0 | 2 | 39 | 22 | 137 | 6 | 6 | 314 | 116 | 25 |
| \$400K to \$499,999 | 0 | 0 | 1 | 7 | 77 | 2 | 0 | 206 | 32 | 5 |
| \$500K to \$599,999 | 0 | 0 | 1 | 0 | 15 | 1 | 0 | 102 | 2 | 4 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 10 | 0 | 1 | 88 | 2 | 4 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 14 | 0 | 1 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 12 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 1 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 13 | 15 | 168 | 149 | 385 | 36 | 114 | 1,118 | 267 | 182 |
| Avg Sold Price | \$167,285 | \$217,787 | \$247,300 | \$240,100 | \$342,307 | \$260,263 | \$128,415 | | | |
| Prev Year - Avg Sold Price | \$140,199 | \$190,231 | \$223,994 | \$231,315 | \$307,181 | \$237,031 | \$131,660 | | | |
| Avg Sold % Change | 19.32% | 14.49% | 10.40% | 3.80% | 11.43% | 9.80% | -2.46% | | | |
| Prev Year - # of Solds | 27 | 13 | 162 | 123 | 272 | 19 | 103 | | | |