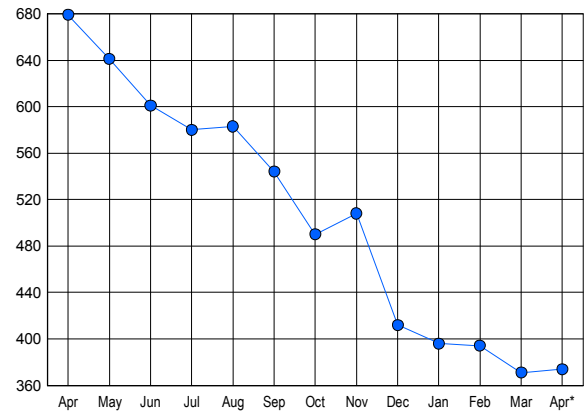


### LISTINGS

Price Range	New This Month			Total Actives		
	2012	2011	% Change	2012	2011	% Change
0 - 149,999	130	141	-7.8	273	493	-44.6
150,000 - 199,999	18	20	-10.0	57	113	-49.6
200,000 - 299,999	6	8	-25.0	26	56	-53.6
300,000 - 399,999	3	5	-40.0	8	10	-20.0
400,000 - 499,999	2	0	200.0	3	3	0.0
500,000 - 599,999	2	1	100.0	5	1	400.0
600,000 - 699,999	0	1	-100.0	2	1	100.0
700,000 - 799,999	0	0	0.0	0	0	0.0
800,000 - 899,999	0	0	0.0	0	1	-100.0
900,000 - 999,999	0	0	0.0	0	0	0.0
1,000,000 - 1,249,999	0	0	0.0	0	0	0.0
1,250,000 - 1,499,999	0	0	0.0	0	0	0.0
1,500,000 +	0	1	-100.0	0	1	-100.0
<b>TOTALS</b>	<b>161</b>	<b>177</b>	<b>-9.0</b>	<b>374</b>	<b>679</b>	<b>-44.9</b>

### INVENTORY TREND

Listings Active at End of Month

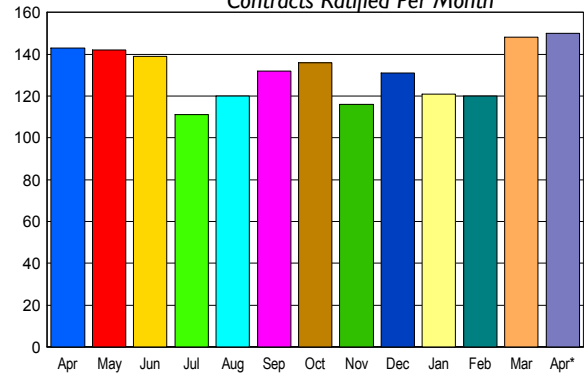


### CONTRACTS

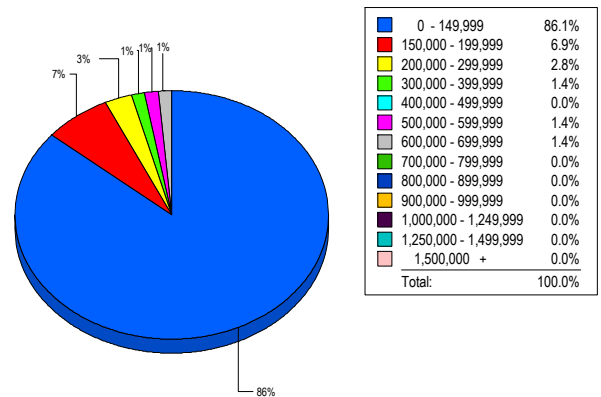
Price Range	New This Month			Year-To-Date		
	2012	2011	% Change	2012	2011	% Change
0 - 149,999	132	123	7.3	430	374	15.0
150,000 - 199,999	12	12	0.0	32	36	-11.1
200,000 - 299,999	4	5	-20.0	24	22	9.1
300,000 - 399,999	1	1	0.0	3	2	50.0
400,000 - 499,999	1	1	0.0	2	1	100.0
500,000 - 599,999	0	1	-100.0	1	2	-50.0
600,000 - 699,999	0	0	0.0	1	0	100.0
700,000 - 799,999	0	0	0.0	0	0	0.0
800,000 - 899,999	0	0	0.0	0	0	0.0
900,000 - 999,999	0	0	0.0	0	0	0.0
1,000,000 - 1,249,999	0	0	0.0	0	0	0.0
1,250,000 - 1,499,999	0	0	0.0	0	0	0.0
1,500,000 +	0	0	0.0	0	0	0.0
<b>TOTALS</b>	<b>150</b>	<b>143</b>	<b>4.9</b>	<b>493</b>	<b>437</b>	<b>12.8</b>

### SALES TREND

Contracts Ratified Per Month



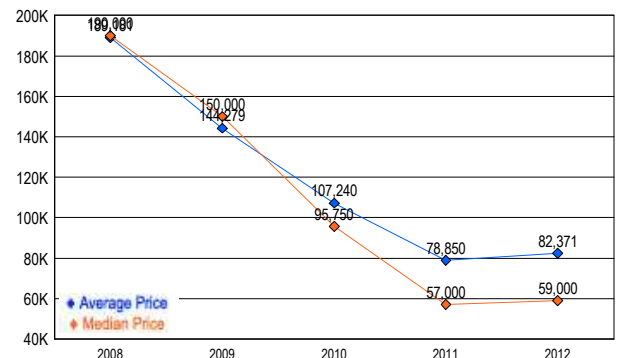
### MARKET BY PRICE RANGE



### SETTLEMENTS

Price Range	New This Month			Year-To-Date		
	2012	2011	% Change	2012	2011	% Change
0 - 149,999	62	62	0.0	250	248	0.8
150,000 - 199,999	5	8	-37.5	16	31	-48.4
200,000 - 299,999	2	5	-60.0	9	13	-30.8
300,000 - 399,999	1	1	0.0	1	3	-66.7
400,000 - 499,999	0	0	0.0	0	0	0.0
500,000 - 599,999	1	0	100.0	2	1	100.0
600,000 - 699,999	1	0	100.0	1	0	-100.0
700,000 - 799,999	0	0	0.0	0	0	0.0
800,000 - 899,999	0	0	0.0	0	0	0.0
900,000 - 999,999	0	0	0.0	0	0	0.0
1,000,000 - 1,249,999	0	0	0.0	0	0	0.0
1,250,000 - 1,499,999	0	0	0.0	0	0	0.0
1,500,000 +	0	0	0.0	0	0	0.0
<b>TOTALS</b>	<b>72</b>	<b>76</b>	<b>-5.3</b>	<b>279</b>	<b>296</b>	<b>-5.7</b>

### AVERAGE & MEDIAN PRICE



DATA SOURCE: Metropolitan Regional Information Systems, Inc. (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year- to- date contract information may not equal the sum of the monthly contract totals reported in