

PRINCE GEORGES COUNTY

Residential Market Report

HOUSING REPORT

Single Family Homes

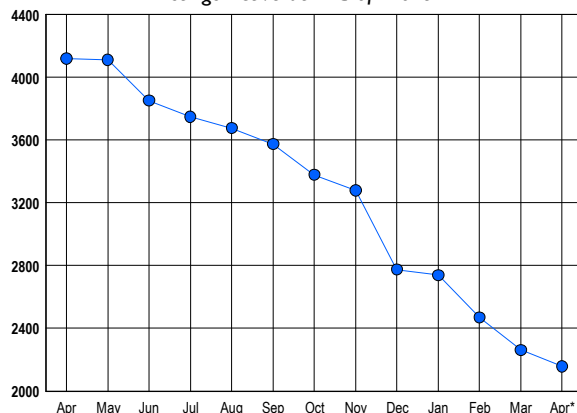
April 2012

LISTINGS

| Prices Range | New This Month | | | Total Actives | | |
|-----------------------|----------------|-------------|--------------|---------------|-------------|--------------|
| | 2012 | 2011 | % Change | 2012 | 2011 | % Change |
| 0 - 149,999 | 290 | 363 | -20.1 | 462 | 1,205 | -61.7 |
| 150,000 - 199,999 | 204 | 246 | -17.1 | 480 | 871 | -44.9 |
| 200,000 - 299,999 | 264 | 356 | -25.8 | 571 | 1,097 | -47.9 |
| 300,000 - 399,999 | 106 | 155 | -31.6 | 310 | 488 | -36.5 |
| 400,000 - 499,999 | 51 | 60 | -15.0 | 182 | 238 | -23.5 |
| 500,000 - 599,999 | 10 | 32 | -68.8 | 71 | 103 | -31.1 |
| 600,000 - 699,999 | 9 | 10 | -10.0 | 36 | 48 | -25.0 |
| 700,000 - 799,999 | 0 | 7 | -100.0 | 19 | 33 | -42.4 |
| 800,000 - 899,999 | 1 | 1 | 0.0 | 5 | 11 | -54.5 |
| 900,000 - 999,999 | 2 | 2 | 0.0 | 8 | 4 | 100.0 |
| 1,000,000 - 1,249,999 | 0 | 1 | -100.0 | 4 | 10 | -60.0 |
| 1,250,000 - 1,499,999 | 1 | 1 | 0.0 | 3 | 6 | -50.0 |
| 1,500,000 + | 0 | 2 | -100.0 | 7 | 5 | 40.0 |
| TOTALS | 938 | 1236 | -24.1 | 2158 | 4119 | -47.6 |

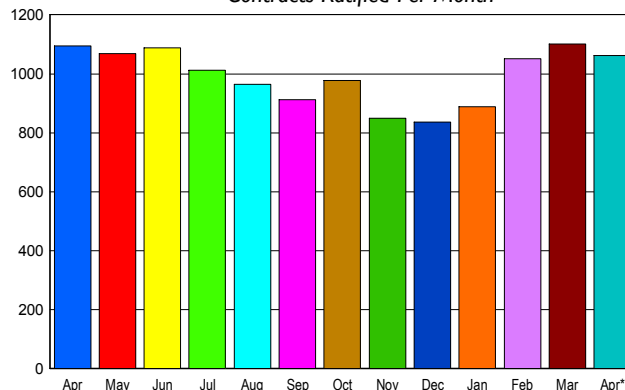
INVENTORY TREND

Listings Active at End of Month



SALES TREND

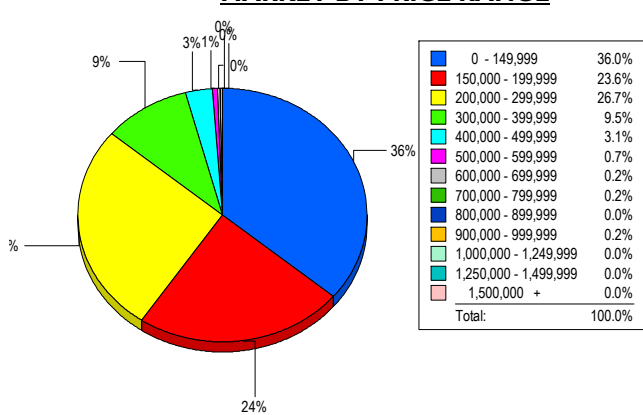
Contracts Ratified Per Month



CONTRACTS

| Price Range | New This Month | | | Year-To-Date | | |
|-----------------------|----------------|-------------|-------------|--------------|-------------|------------|
| | 2012 | 2011 | % Change | 2012 | 2011 | % Change |
| 0 - 149,999 | 392 | 448 | -12.5 | 1,444 | 1,468 | -1.6 |
| 150,000 - 199,999 | 217 | 259 | -16.2 | 840 | 763 | 10.1 |
| 200,000 - 299,999 | 294 | 250 | 17.6 | 878 | 771 | 13.9 |
| 300,000 - 399,999 | 102 | 101 | 1.0 | 325 | 327 | -0.6 |
| 400,000 - 499,999 | 44 | 26 | 69.2 | 126 | 110 | 14.5 |
| 500,000 - 599,999 | 8 | 9 | -11.1 | 31 | 32 | -3.1 |
| 600,000 - 699,999 | 2 | 1 | 100.0 | 11 | 9 | 22.2 |
| 700,000 - 799,999 | 2 | 1 | 100.0 | 5 | 4 | 25.0 |
| 800,000 - 899,999 | 0 | 0 | 0.0 | 3 | 1 | 200.0 |
| 900,000 - 999,999 | 1 | 0 | 100.0 | 1 | 0 | 100.0 |
| 1,000,000 - 1,249,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 1,250,000 - 1,499,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 1,500,000 + | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| TOTALS | 1062 | 1095 | -3.0 | 3664 | 3485 | 5.1 |

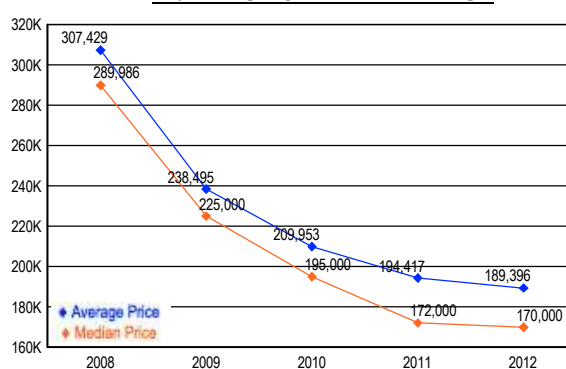
MARKET BY PRICE RANGE



SETTLEMENTS

| Price Range | New This Month | | | Year-to-Date | | |
|-----------------------|----------------|------------|-------------|--------------|-------------|-------------|
| | 2012 | 2011 | % Change | 2012 | 2011 | % Change |
| 0 - 149,999 | 209 | 256 | -18.4 | 865 | 958 | -9.7 |
| 150,000 - 199,999 | 137 | 134 | 2.2 | 516 | 475 | 8.6 |
| 200,000 - 299,999 | 155 | 143 | 8.4 | 533 | 532 | 0.2 |
| 300,000 - 399,999 | 55 | 52 | 5.8 | 187 | 226 | -17.3 |
| 400,000 - 499,999 | 18 | 18 | 0.0 | 66 | 91 | -27.5 |
| 500,000 - 599,999 | 4 | 4 | 0.0 | 22 | 27 | -18.5 |
| 600,000 - 699,999 | 1 | 2 | -50.0 | 9 | 7 | 28.6 |
| 700,000 - 799,999 | 1 | 0 | 100.0 | 3 | 1 | 200.0 |
| 800,000 - 899,999 | 0 | 0 | 0.0 | 4 | 0 | 400.0 |
| 900,000 - 999,999 | 1 | 0 | 100.0 | 1 | 0 | 100.0 |
| 1,000,000 - 1,249,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 1,250,000 - 1,499,999 | 0 | 0 | 0.0 | 0 | 1 | -100.0 |
| 1,500,000 + | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| TOTALS | 581 | 609 | -4.6 | 2206 | 2318 | -4.8 |

AVERAGE & MEDIAN PRICE



DATA SOURCE: Metropolitan Regional Information Systems, Inc. (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year-to-date contract information may not equal the sum of the monthly contract totals reported in