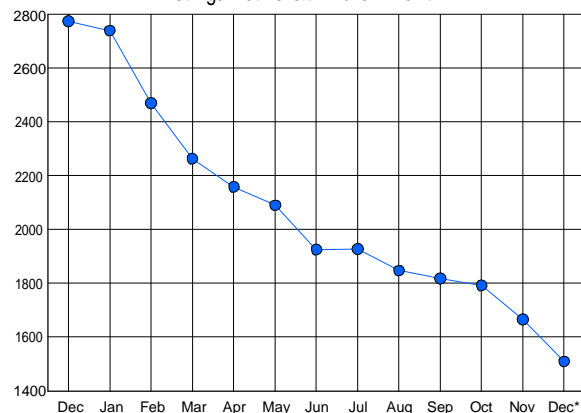


LISTINGS

Prices Range	New This Month			Total Actives		
	2012	2011	% Change	2012	2011	% Change
0 - 149,999	182	217	-16.1	306	816	-62.5
150,000 - 199,999	123	120	2.5	289	576	-49.8
200,000 - 299,999	168	164	2.4	421	698	-39.7
300,000 - 399,999	66	72	-8.3	248	341	-27.3
400,000 - 499,999	25	22	13.6	129	183	-29.5
500,000 - 599,999	8	11	-27.3	55	83	-33.7
600,000 - 699,999	6	7	-14.3	30	31	-3.2
700,000 - 799,999	0	2	-100.0	9	24	-62.5
800,000 - 899,999	0	0	0.0	7	5	40.0
900,000 - 999,999	1	0	100.0	5	5	0.0
1,000,000 - 1,249,999	1	0	100.0	4	4	0.0
1,250,000 - 1,499,999	0	1	-100.0	0	4	-100.0
1,500,000 +	0	0	0.0	6	4	50.0
TOTALS	580	616	-5.8	1509	2774	-45.6

INVENTORY TREND

Listings Active at End of Month

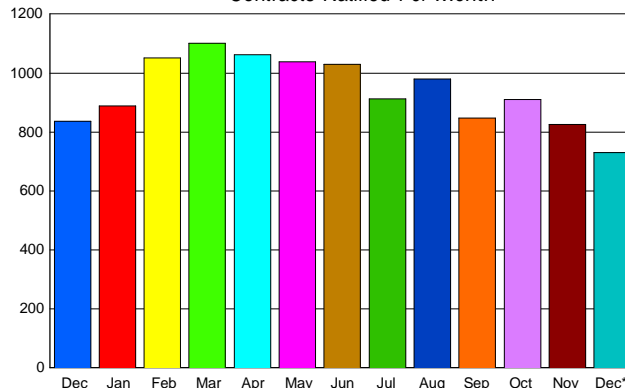


CONTRACTS

Price Range	New This Month			Year-To-Date		
	2012	2011	% Change	2012	2011	% Change
0 - 149,999	244	355	-31.3	3,013	3,702	-18.6
150,000 - 199,999	178	182	-2.2	1,948	1,883	3.5
200,000 - 299,999	203	183	10.9	2,274	2,083	9.2
300,000 - 399,999	70	76	-7.9	865	834	3.7
400,000 - 499,999	17	26	-34.6	304	304	0.0
500,000 - 599,999	6	5	20.0	86	93	-7.5
600,000 - 699,999	8	5	60.0	47	45	4.4
700,000 - 799,999	0	3	-100.0	19	12	58.3
800,000 - 899,999	2	0	200.0	10	6	66.7
900,000 - 999,999	0	1	-100.0	3	3	0.0
1,000,000 - 1,249,999	1	0	100.0	2	1	100.0
1,250,000 - 1,499,999	1	0	100.0	1	1	0.0
1,500,000 +	0	0	0.0	0	0	0.0
TOTALS	730	836	-12.7	8572	8967	-4.4

SALESTREND

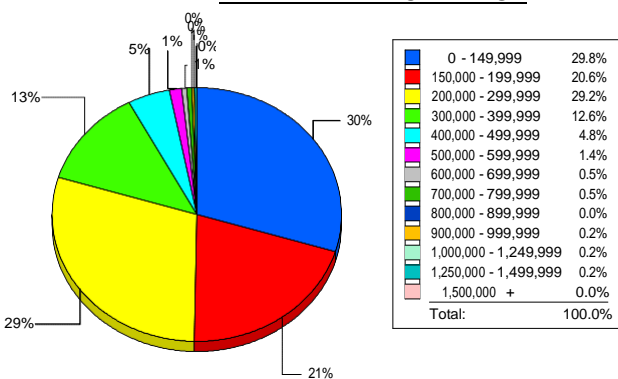
Contracts Ratified Per Month



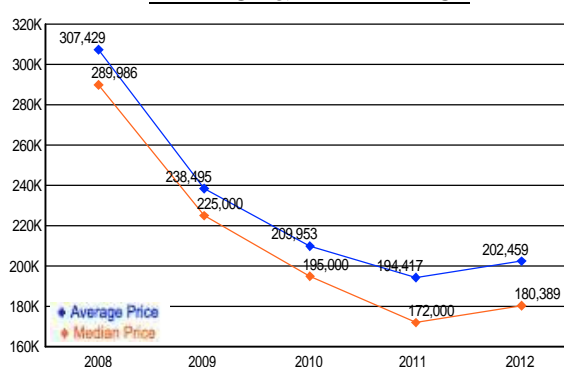
SETTLEMENTS

Price Range	New This Month			Year-to-Date		
	2012	2011	% Change	2012	2011	% Change
0 - 149,999	172	239	-28.0	2,583	3,043	-15.1
150,000 - 199,999	119	123	-3.3	1,626	1,586	2.5
200,000 - 299,999	169	160	5.6	1,983	1,863	6.4
300,000 - 399,999	73	55	32.7	739	751	-1.6
400,000 - 499,999	28	22	27.3	291	285	2.1
500,000 - 599,999	8	7	14.3	74	100	-26.0
600,000 - 699,999	3	7	-57.1	41	36	13.9
700,000 - 799,999	3	3	0.0	17	15	13.3
800,000 - 899,999	0	2	-100.0	6	6	0.0
900,000 - 999,999	1	1	0.0	4	2	100.0
1,000,000 - 1,249,999	1	0	100.0	1	1	0.0
1,250,000 - 1,499,999	1	0	100.0	1	2	-50.0
1,500,000 +	0	0	0.0	0	0	0.0
TOTALS	578	619	-6.6	7366	7690	-4.2

MARKET BY PRICERANGE



AVERAGE & MEDIAN PRICE



DATA SOURCE: Metropolitan Regional Information Systems, Inc. (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year-to-date contract information may not equal the sum of the monthly contract totals reported in