

**Sold Summary**

	Feb 2013	Feb 2012	% Change
Sold Dollar Volume	\$101,905,297	\$90,941,014	12.06%
Avg Sold Price	\$188,017	\$168,409	11.64%
Median Sold Price	\$165,000	\$152,000	8.55%
Units Sold	542	540	0.37%
Avg Days on Market	70	103	-32.04%
Avg List Price for Solds	\$189,933	\$172,887	9.86%
Avg SP to OLP Ratio	96.9%	89.6%	8.19%
Ratio of Avg SP to Avg OLP	95.8%	88.9%	7.72%
Attached Avg Sold Price	\$128,053	\$101,869	25.70%
Detached Avg Sold Price	\$217,586	\$193,531	12.43%
Attached Units Sold	179	148	20.95%
Detached Units Sold	363	392	-7.40%

**Notes:**

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

**Inventory**

	Feb 2013	Feb 2012	% Change
Active Listings	1,604	2,869	-44.09%
New Listings	860	1,004	-14.34%
New Under Contracts	539	631	-14.58%
New Contingents	451	557	-19.03%
New Pendings	990	1,188	-16.67%
All Pendings	2,901	2,927	-0.89%

**Financing (Sold)**

Assumption	0
Cash	189
Conventional	93
FHA	206
Other	17
Owner	0
VA	37

**Days on Market (Sold)**

0	17
1 to 10	131
11 to 20	95
21 to 30	57
31 to 60	74
61 to 90	44
91 to 120	37
121 to 180	39
181 to 360	29
361 to 720	16
721+	3

**Sold Detail**

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	1	2	1	1	0	0	19	20	10	24
\$50K to \$99,999	14	3	13	17	8	1	24	50	18	50
\$100K to \$149,999	1	8	40	19	31	5	14	107	52	47
\$150K to \$199,999	0	5	37	27	43	5	7	215	55	37
\$200K to \$299,999	0	0	24	14	81	2	5	341	47	25
\$300K to \$399,999	0	0	2	0	37	0	0	197	28	9
\$400K to \$499,999	0	0	1	1	21	0	0	131	5	3
\$500K to \$599,999	0	0	0	0	4	0	0	59	0	1
\$600K to \$799,999	0	0	0	0	3	0	0	48	0	2
\$800K to \$999,999	0	0	0	0	1	0	0	13	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	8	0	1
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	1	0	0
<b>Total</b>	<b>16</b>	<b>18</b>	<b>118</b>	<b>79</b>	<b>229</b>	<b>13</b>	<b>69</b>	<b>1,190</b>	<b>215</b>	<b>199</b>
Avg Sold Price	\$70,900	\$117,811	\$161,084	\$153,330	\$256,950	\$156,023	\$96,514			
Prev Year - Avg Sold Price	\$70,760	\$88,914	\$142,654	\$131,249	\$233,560	\$134,527	\$67,592			
Avg Sold % Change	0.20%	32.50%	12.92%	16.82%	10.01%	15.98%	42.79%			
Prev Year - # of Solds	21	15	135	61	236	13	59			

**Active Detail**