

Sold Summary

	May 2013	May 2012	% Change
Sold Dollar Volume	\$162,386,482	\$136,104,208	19.31%
Avg Sold Price	\$217,385	\$189,297	14.84%
Median Sold Price	\$202,000	\$170,000	18.82%
Units Sold	747	719	3.89%
Avg Days on Market	68	98	-30.61%
Avg List Price for Solds	\$219,493	\$192,715	13.90%
Avg SP to OLP Ratio	97.7%	92.7%	5.36%
Ratio of Avg SP to Avg OLP	96.7%	92.2%	4.93%
Attached Avg Sold Price	\$147,661	\$129,808	13.75%
Detached Avg Sold Price	\$244,112	\$208,578	17.04%
Attached Units Sold	207	176	17.61%
Detached Units Sold	540	543	-0.55%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	May 2013	May 2012	% Change
Active Listings	1,535	2,447	-37.27%
New Listings	1,078	1,083	-0.46%
New Under Contracts	567	650	-12.77%
New Contingents	531	560	-5.18%
New Pendings	1,098	1,210	-9.26%
All Pendings	3,074	3,410	-9.85%

Financing (Sold)

Assumption	0
Cash	180
Conventional	193
FHA	272
Other	21
Owner	2
VA	79

Days on Market (Sold)

0	18
1 to 10	228
11 to 20	118
21 to 30	70
31 to 60	102
61 to 90	67
91 to 120	33
121 to 180	41
181 to 360	46
361 to 720	18
721+	6

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	3	1	2	2	0	0	19	22	9	18
\$50K to \$99,999	8	2	23	14	4	0	24	33	18	54
\$100K to \$149,999	5	6	40	23	23	3	18	94	37	49
\$150K to \$199,999	8	3	39	25	48	5	14	154	49	34
\$200K to \$299,999	3	5	71	29	125	1	4	303	54	23
\$300K to \$399,999	0	0	11	5	69	2	0	217	31	6
\$400K to \$499,999	0	0	2	2	39	0	0	172	11	3
\$500K to \$599,999	0	0	1	0	9	0	0	54	0	1
\$600K to \$799,999	0	0	0	0	6	0	0	52	0	2
\$800K to \$999,999	0	0	0	0	0	0	0	17	0	0
\$1M to \$2,499,999	0	0	0	0	1	0	0	17	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	1	0	0
Total	27	17	189	100	324	11	79	1,136	209	190
Avg Sold Price	\$118,734	\$155,689	\$190,178	\$178,758	\$286,022	\$196,909	\$99,713			
Prev Year - Avg Sold Price	\$104,141	\$108,877	\$164,545	\$146,645	\$238,461	\$167,810	\$106,458			
Avg Sold % Change	14.01%	43.00%	15.58%	21.90%	19.94%	17.34%	-6.34%			
Prev Year - # of Solds	19	13	185	74	339	18	71			

Active Detail