

Sold Summary

	Jun 2013	Jun 2012	% Change
Sold Dollar Volume	\$152,955,191	\$141,447,185	8.14%
Avg Sold Price	\$218,196	\$195,100	11.84%
Median Sold Price	\$205,000	\$176,885	15.89%
Units Sold	701	725	-3.31%
Avg Days on Market	54	85	-36.47%
Avg List Price for Solds	\$219,849	\$198,544	10.73%
Avg SP to OLP Ratio	99.4%	94.2%	5.45%
Ratio of Avg SP to Avg OLP	97.7%	93.7%	4.18%
Attached Avg Sold Price	\$157,603	\$129,025	22.15%
Detached Avg Sold Price	\$244,465	\$222,405	9.92%
Attached Units Sold	212	212	0.00%
Detached Units Sold	489	513	-4.68%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Jun 2013	Jun 2012	% Change
Active Listings	1,585	2,263	-29.96%
New Listings	1,024	1,002	2.20%
New Under Contracts	528	605	-12.73%
New Contingents	497	582	-14.60%
New Pendings	1,025	1,187	-13.65%
All Pendings	3,013	3,447	-12.59%

Financing (Sold)

Assumption	0
Cash	169
Conventional	195
FHA	257
Other	16
Owner	0
VA	64

Days on Market (Sold)

0	22
1 to 10	241
11 to 20	124
21 to 30	65
31 to 60	92
61 to 90	50
91 to 120	26
121 to 180	28
181 to 360	37
361 to 720	11
721+	5

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	1	1	2	0	0	0	14	19	8	31
\$50K to \$99,999	6	2	16	15	9	1	31	26	8	60
\$100K to \$149,999	5	2	27	23	28	5	17	80	38	46
\$150K to \$199,999	5	3	48	26	37	4	5	140	56	36
\$200K to \$299,999	3	3	52	31	125	9	4	369	46	21
\$300K to \$399,999	0	0	13	9	62	2	3	238	22	8
\$400K to \$499,999	0	1	4	0	31	0	1	156	11	1
\$500K to \$599,999	0	0	0	0	9	0	0	67	0	1
\$600K to \$799,999	0	0	0	0	5	0	0	62	0	3
\$800K to \$999,999	0	0	0	0	1	0	0	16	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	16	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	20	12	162	104	307	21	75	1,189	189	207
Avg Sold Price	\$125,920	\$173,302	\$195,353	\$184,341	\$278,103	\$197,495	\$106,845			
Prev Year - Avg Sold Price	\$92,882	\$121,560	\$171,002	\$151,007	\$257,353	\$157,957	\$102,514			
Avg Sold % Change	35.57%	42.56%	14.24%	22.07%	8.06%	25.03%	4.22%			
Prev Year - # of Solds	25	15	160	94	328	14	89			

Active Detail