

Sold Summary

	Jul 2013	Jul 2012	% Change
Sold Dollar Volume	\$167,454,502	\$135,492,817	23.59%
Avg Sold Price	\$223,870	\$190,299	17.64%
Median Sold Price	\$206,750	\$173,000	19.51%
Units Sold	748	712	5.06%
Avg Days on Market	51	78	-34.62%
Avg List Price for Solds	\$226,102	\$194,022	16.53%
Avg SP to OLP Ratio	98.3%	94.1%	4.51%
Ratio of Avg SP to Avg OLP	97.2%	93.3%	4.15%
Attached Avg Sold Price	\$137,683	\$130,906	5.18%
Detached Avg Sold Price	\$256,847	\$215,313	19.29%
Attached Units Sold	207	211	-1.90%
Detached Units Sold	541	501	7.98%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Jul 2013	Jul 2012	% Change
Active Listings	1,661	2,178	-23.74%
New Listings	1,020	934	9.21%
New Under Contracts	585	559	4.65%
New Contingents	444	493	-9.94%
New Pendings	1,029	1,052	-2.19%
All Pendings	2,887	3,304	-12.62%

Financing (Sold)

Assumption	0
Cash	186
Conventional	180
FHA	282
Other	19
Owner	2
VA	79

Days on Market (Sold)

0	24
1 to 10	233
11 to 20	138
21 to 30	73
31 to 60	122
61 to 90	48
91 to 120	29
121 to 180	38
181 to 360	34
361 to 720	7
721+	2

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	3	0	2	3	0	0	19	20	10	32
\$50K to \$99,999	5	1	7	16	6	1	31	34	7	47
\$100K to \$149,999	4	1	34	24	21	4	22	79	35	35
\$150K to \$199,999	6	7	50	20	44	4	16	153	65	37
\$200K to \$299,999	6	1	57	22	126	6	3	414	53	13
\$300K to \$399,999	0	0	25	4	89	1	0	248	17	6
\$400K to \$499,999	0	0	3	1	37	0	0	170	11	1
\$500K to \$599,999	0	0	0	0	9	0	0	77	0	2
\$600K to \$799,999	0	0	0	0	5	0	0	57	0	3
\$800K to \$999,999	0	0	0	0	1	0	0	16	0	0
\$1M to \$2,499,999	0	0	0	0	1	0	0	18	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	24	10	178	90	339	16	91	1,287	198	176
Avg Sold Price	\$144,704	\$161,250	\$205,860	\$162,038	\$291,558	\$196,244	\$100,709			
Prev Year - Avg Sold Price	\$82,985	\$134,781	\$167,932	\$141,217	\$249,493	\$175,875	\$107,735			
Avg Sold % Change	74.37%	19.64%	22.59%	14.74%	16.86%	11.58%	-6.52%			
Prev Year - # of Solds	23	24	163	90	315	18	79			

Active Detail