

### Sold Summary

	Aug 2013	Aug 2012	% Change
Sold Dollar Volume	\$157,652,508	\$135,214,281	16.59%
Avg Sold Price	\$222,359	\$192,613	15.44%
Median Sold Price	\$209,000	\$175,000	19.43%
Units Sold	709	702	1.00%
Avg Days on Market	51	87	-41.38%
Avg List Price for Solds	\$223,774	\$196,379	13.95%
Avg SP to OLP Ratio	97.8%	94.5%	3.47%
Ratio of Avg SP to Avg OLP	96.9%	93.5%	3.65%
Attached Avg Sold Price	\$149,080	\$132,591	12.44%
Detached Avg Sold Price	\$255,110	\$220,191	15.86%
Attached Units Sold	219	221	-0.90%
Detached Units Sold	490	481	1.87%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

### Inventory

	Aug 2013	Aug 2012	% Change
Active Listings	1,730	2,155	-19.72%
New Listings	1,062	1,074	-1.12%
New Under Contracts	529	610	-13.28%
New Contingents	454	533	-14.82%
New Pendings	983	1,143	-14.00%
All Pendings	2,808	3,265	-14.00%

### Financing (Sold)

Assumption	0
Cash	187
Conventional	189
FHA	237
Other	14
Owner	1
VA	81

### Days on Market (Sold)

0	13
1 to 10	222
11 to 20	127
21 to 30	77
31 to 60	104
61 to 90	65
91 to 120	24
121 to 180	34
181 to 360	31
361 to 720	9
721+	3

### Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	7	0	0	0	0	0	12	9	3	29
\$50K to \$99,999	7	2	13	15	6	0	41	26	9	43
\$100K to \$149,999	8	6	27	23	14	2	20	70	35	41
\$150K to \$199,999	6	6	39	25	44	5	8	169	71	32
\$200K to \$299,999	2	5	55	24	111	7	6	447	60	21
\$300K to \$399,999	0	0	9	8	81	1	2	266	23	5
\$400K to \$499,999	1	0	5	0	36	0	1	173	15	2
\$500K to \$599,999	0	0	0	0	14	0	0	75	0	1
\$600K to \$799,999	0	0	0	0	5	0	0	71	0	1
\$800K to \$999,999	0	0	0	0	0	0	0	14	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	18	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
<b>Total</b>	<b>31</b>	<b>19</b>	<b>148</b>	<b>95</b>	<b>311</b>	<b>15</b>	<b>90</b>	<b>1,339</b>	<b>216</b>	<b>175</b>
Avg Sold Price	\$123,266	\$158,863	\$197,836	\$175,937	\$295,508	\$212,760	\$108,052			
Prev Year - Avg Sold Price	\$101,850	\$118,768	\$174,468	\$150,961	\$252,323	\$193,039	\$94,778			
Avg Sold % Change	21.03%	33.76%	13.39%	16.54%	17.11%	10.22%	14.01%			
Prev Year - # of Solds	22	17	156	110	303	18	76			

### Active Detail