

### Sold Summary

	Sep 2013	Sep 2012	% Change
Sold Dollar Volume	\$147,040,931	\$112,804,627	30.35%
Avg Sold Price	\$215,287	\$189,907	13.36%
Median Sold Price	\$201,000	\$170,000	18.24%
Units Sold	683	594	14.98%
Avg Days on Market	42	82	-48.78%
Avg List Price for Solds	\$215,848	\$193,727	11.42%
Avg SP to OLP Ratio	98.5%	94.2%	4.59%
Ratio of Avg SP to Avg OLP	97.2%	93.4%	4.11%
Attached Avg Sold Price	\$156,213	\$136,211	14.68%
Detached Avg Sold Price	\$240,622	\$207,725	15.84%
Attached Units Sold	205	148	38.51%
Detached Units Sold	478	446	7.17%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

### Inventory

	Sep 2013	Sep 2012	% Change
Active Listings	1,776	2,093	-15.15%
New Listings	932	917	1.64%
New Under Contracts	514	540	-4.81%
New Contingents	433	467	-7.28%
New Pendings	947	1,007	-5.96%
All Pendings	2,700	3,173	-14.91%

### Financing (Sold)

Assumption	0
Cash	162
Conventional	193
FHA	252
Other	19
Owner	0
VA	57

### Days on Market (Sold)

0	27
1 to 10	182
11 to 20	140
21 to 30	67
31 to 60	134
61 to 90	56
91 to 120	20
121 to 180	29
181 to 360	25
361 to 720	3
721+	0

### Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	2	0	1	0	0	0	18	8	2	31
\$50K to \$99,999	5	4	16	14	7	0	23	21	16	49
\$100K to \$149,999	12	6	28	14	20	6	11	63	31	36
\$150K to \$199,999	3	4	33	28	51	13	13	191	68	27
\$200K to \$299,999	4	3	54	23	125	6	8	472	81	20
\$300K to \$399,999	0	0	15	5	63	0	2	263	26	6
\$400K to \$499,999	0	0	0	3	27	0	0	183	10	1
\$500K to \$599,999	0	0	0	0	8	0	1	76	0	1
\$600K to \$799,999	0	0	0	0	4	0	0	59	0	1
\$800K to \$999,999	0	0	0	0	0	0	0	16	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	17	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
<b>Total</b>	<b>26</b>	<b>17</b>	<b>147</b>	<b>87</b>	<b>305</b>	<b>25</b>	<b>76</b>	<b>1,370</b>	<b>234</b>	<b>172</b>
Avg Sold Price	\$130,314	\$143,832	\$193,871	\$183,778	\$272,557	\$183,739	\$118,374			
Prev Year - Avg Sold Price	\$93,920	\$140,177	\$161,020	\$152,883	\$243,300	\$157,008	\$109,332			
Avg Sold % Change	38.75%	2.61%	20.40%	20.21%	12.03%	17.03%	8.27%			
Prev Year - # of Solds	28	13	142	69	276	12	54			

### Active Detail