

Sold Summary

	Oct 2013	Oct 2012	% Change
Sold Dollar Volume	\$163,181,665	\$121,586,746	34.21%
Avg Sold Price	\$215,849	\$192,689	12.02%
Median Sold Price	\$208,000	\$180,000	15.56%
Units Sold	756	631	19.81%
Avg Days on Market	54	68	-20.59%
Avg List Price for Solds	\$217,291	\$196,347	10.67%
Avg SP to OLP Ratio	97.6%	93.6%	4.29%
Ratio of Avg SP to Avg OLP	96.6%	93.0%	3.81%
Attached Avg Sold Price	\$135,574	\$117,764	15.12%
Detached Avg Sold Price	\$249,649	\$221,216	12.85%
Attached Units Sold	224	174	28.74%
Detached Units Sold	532	457	16.41%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Oct 2013	Oct 2012	% Change
Active Listings	1,808	2,047	-11.68%
New Listings	1,047	975	7.38%
New Under Contracts	573	567	1.06%
New Contingents	418	503	-16.90%
New Pendings	991	1,070	-7.38%
All Pendings	2,586	3,145	-17.77%

Financing (Sold)

Assumption	0
Cash	187
Conventional	224
FHA	266
Other	19
Owner	1
VA	59

Days on Market (Sold)

0	22
1 to 10	207
11 to 20	124
21 to 30	86
31 to 60	141
61 to 90	57
91 to 120	39
121 to 180	39
181 to 360	26
361 to 720	12
721+	3

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	2	0	1	1	0	0	18	8	3	27
\$50K to \$99,999	5	2	8	20	4	1	37	29	13	56
\$100K to \$149,999	7	3	34	29	18	4	20	72	38	37
\$150K to \$199,999	2	4	42	36	41	8	10	169	71	27
\$200K to \$299,999	8	1	72	19	149	1	2	477	70	24
\$300K to \$399,999	1	0	15	6	76	0	2	280	26	8
\$400K to \$499,999	1	0	1	0	34	0	0	179	11	1
\$500K to \$599,999	0	0	0	0	7	0	0	82	1	1
\$600K to \$799,999	0	0	0	0	3	0	0	60	0	7
\$800K to \$999,999	0	0	0	0	1	0	0	16	0	1
\$1M to \$2,499,999	0	0	0	0	0	0	0	13	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	26	10	173	111	333	14	89	1,386	233	189
Avg Sold Price	\$158,208	\$142,790	\$200,559	\$161,909	\$282,291	\$167,686	\$96,866			
Prev Year - Avg Sold Price	\$121,058	\$112,981	\$162,855	\$155,859	\$258,887	\$159,114	\$83,507			
Avg Sold % Change	30.69%	26.38%	23.15%	3.88%	9.04%	5.39%	16.00%			
Prev Year - # of Solds	19	12	152	66	286	11	85			

Active Detail