

Sold Summary

	Nov 2013	Nov 2012	% Change
Sold Dollar Volume	\$120,828,523	\$119,046,056	1.50%
Avg Sold Price	\$221,298	\$191,085	15.81%
Median Sold Price	\$206,500	\$177,500	16.34%
Units Sold	546	623	-12.36%
Avg Days on Market	51	66	-22.73%
Avg List Price for Solds	\$223,506	\$193,799	15.33%
Avg SP to OLP Ratio	97.8%	95.5%	2.41%
Ratio of Avg SP to Avg OLP	96.0%	94.3%	1.79%
Attached Avg Sold Price	\$147,220	\$133,918	9.93%
Detached Avg Sold Price	\$251,463	\$216,937	15.92%
Attached Units Sold	158	194	-18.56%
Detached Units Sold	388	429	-9.56%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Nov 2013	Nov 2012	% Change
Active Listings	1,805	1,917	-5.84%
New Listings	888	759	17.00%
New Under Contracts	483	507	-4.73%
New Contingents	426	458	-6.99%
New Pendings	909	965	-5.80%
All Pendings	2,595	3,088	-15.97%

Financing (Sold)

Assumption	0
Cash	137
Conventional	157
FHA	196
Other	14
Owner	0
VA	42

Days on Market (Sold)

0	23
1 to 10	150
11 to 20	91
21 to 30	42
31 to 60	113
61 to 90	43
91 to 120	33
121 to 180	27
181 to 360	16
361 to 720	6
721+	2

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	1	0	1	0	0	0	15	7	1	21
\$50K to \$99,999	7	0	10	6	1	1	25	29	18	47
\$100K to \$149,999	8	3	27	18	11	0	15	87	36	32
\$150K to \$199,999	8	1	27	22	37	5	8	185	80	27
\$200K to \$299,999	1	0	54	25	94	4	4	466	66	23
\$300K to \$399,999	0	1	10	3	48	1	0	279	29	4
\$400K to \$499,999	2	0	2	1	24	0	0	179	9	3
\$500K to \$599,999	0	0	1	0	6	0	0	84	2	1
\$600K to \$799,999	0	0	0	0	6	0	0	56	0	5
\$800K to \$999,999	0	0	0	0	2	0	0	17	0	1
\$1M to \$2,499,999	0	0	0	0	0	0	0	9	1	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	27	5	132	75	229	11	67	1,399	242	164
Avg Sold Price	\$143,800	\$178,800	\$200,472	\$182,265	\$293,550	\$199,773	\$97,006			
Prev Year - Avg Sold Price	\$95,675	\$148,417	\$176,606	\$156,862	\$248,447	\$196,181	\$94,481			
Avg Sold % Change	50.30%	20.47%	13.51%	16.19%	18.15%	1.83%	2.67%			
Prev Year - # of Solds	25	18	135	81	269	16	79			

Active Detail