

Sold Summary

	Jan 2014	Jan 2013	% Change
Sold Dollar Volume	\$101,543,913	\$105,338,514	-3.60%
Avg Sold Price	\$210,672	\$183,837	14.60%
Median Sold Price	\$195,000	\$168,000	16.07%
Units Sold	482	573	-15.88%
Avg Days on Market	55	66	-16.67%
Avg List Price for Solds	\$213,325	\$186,467	14.40%
Avg SP to OLP Ratio	97.1%	95.4%	1.72%
Ratio of Avg SP to Avg OLP	95.1%	94.9%	0.22%
Attached Avg Sold Price	\$146,397	\$135,583	7.98%
Detached Avg Sold Price	\$239,712	\$207,400	15.58%
Attached Units Sold	150	188	-20.21%
Detached Units Sold	332	385	-13.77%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Jan 2014	Jan 2013	% Change
Active Listings	1,602	1,696	-5.54%
New Listings	836	923	-9.43%
New Under Contracts	458	534	-14.23%
New Contingents	371	437	-15.10%
New Pendings	829	971	-14.62%
All Pendings	2,308	2,856	-19.19%

Financing (Sold)

Assumption	0
Cash	138
Conventional	139
FHA	144
Other	20
Owner	0
VA	41

Days on Market (Sold)

0	13
1 to 10	98
11 to 20	87
21 to 30	62
31 to 60	101
61 to 90	39
91 to 120	33
121 to 180	24
181 to 360	15
361 to 720	9
721+	1

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	2	0	0	0	1	0	16	6	1	23
\$50K to \$99,999	7	0	13	7	3	3	28	32	9	43
\$100K to \$149,999	5	2	16	11	17	4	12	76	37	30
\$150K to \$199,999	5	5	31	23	37	4	2	164	63	24
\$200K to \$299,999	3	2	39	17	72	4	3	395	60	19
\$300K to \$399,999	0	0	4	3	47	2	0	254	33	5
\$400K to \$499,999	0	0	1	0	19	0	0	164	11	2
\$500K to \$599,999	0	0	0	0	6	0	0	72	2	2
\$600K to \$799,999	0	0	0	0	3	0	2	44	0	5
\$800K to \$999,999	0	0	0	0	1	0	0	15	0	4
\$1M to \$2,499,999	0	0	0	0	0	0	0	5	0	1
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	22	9	104	61	206	17	63	1,228	216	158
Avg Sold Price	\$125,327	\$166,878	\$189,193	\$179,103	\$277,433	\$177,739	\$103,345			
Prev Year - Avg Sold Price	\$93,441	\$140,270	\$170,427	\$164,640	\$237,635	\$176,608	\$86,921			
Avg Sold % Change	34.12%	18.97%	11.01%	8.78%	16.75%	0.64%	18.90%			
Prev Year - # of Solds	22	10	126	97	237	12	69			

Active Detail