

Sold Summary

	Feb 2014	Feb 2013	% Change
Sold Dollar Volume	\$102,924,315	\$101,905,297	1.00%
Avg Sold Price	\$217,140	\$188,017	15.49%
Median Sold Price	\$206,500	\$165,000	25.15%
Units Sold	474	542	-12.55%
Avg Days on Market	47	70	-32.86%
Avg List Price for Solds	\$219,224	\$189,933	15.42%
Avg SP to OLP Ratio	98.7%	96.9%	1.83%
Ratio of Avg SP to Avg OLP	97.4%	95.8%	1.65%
Attached Avg Sold Price	\$137,243	\$128,053	7.18%
Detached Avg Sold Price	\$252,353	\$217,586	15.98%
Attached Units Sold	145	179	-18.99%
Detached Units Sold	329	363	-9.37%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Feb 2014	Feb 2013	% Change
Active Listings	1,567	1,604	-2.31%
New Listings	781	860	-9.19%
New Under Contracts	460	539	-14.66%
New Contingents	373	451	-17.29%
New Pendings	833	990	-15.86%
All Pendings	2,374	2,901	-18.17%

Financing (Sold)

Assumption	0
Cash	133
Conventional	124
FHA	169
Other	13
Owner	1
VA	34

Days on Market (Sold)

0	15
1 to 10	102
11 to 20	85
21 to 30	66
31 to 60	87
61 to 90	60
91 to 120	19
121 to 180	23
181 to 360	15
361 to 720	2
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	20	6	1	20
\$50K to \$99,999	5	3	11	9	3	0	25	30	9	54
\$100K to \$149,999	5	1	19	10	11	0	15	62	30	20
\$150K to \$199,999	2	3	22	27	28	1	4	160	56	27
\$200K to \$299,999	3	2	31	17	101	1	2	407	52	17
\$300K to \$399,999	1	0	10	3	49	0	1	236	34	6
\$400K to \$499,999	0	0	0	0	17	0	1	170	12	2
\$500K to \$599,999	0	0	0	0	9	0	0	74	3	1
\$600K to \$799,999	0	0	0	0	2	0	0	47	1	5
\$800K to \$999,999	0	0	0	0	0	0	0	13	0	3
\$1M to \$2,499,999	0	0	0	0	0	0	0	7	0	1
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	16	9	93	66	220	2	68	1,213	198	156
Avg Sold Price	\$151,139	\$156,814	\$197,394	\$180,747	\$282,946	\$204,000	\$90,465			
Prev Year - Avg Sold Price	\$70,900	\$117,811	\$161,084	\$153,330	\$256,950	\$156,023	\$96,514			
Avg Sold % Change	113.17%	33.11%	22.54%	17.88%	10.12%	30.75%	-6.27%			
Prev Year - # of Solds	16	18	118	79	229	13	69			

Active Detail