

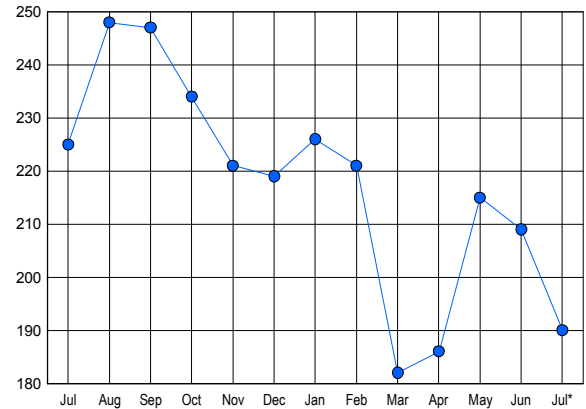


### LISTINGS

Price Range	New This Month			Total Actives		
	2016	2015	% Change	2016	2015	% Change
0 - 149,999	78	99	-21.2	106	136	-22.1
150,000 - 199,999	32	19	68.4	34	46	-26.1
200,000 - 299,999	11	10	10.0	23	13	76.9
300,000 - 399,999	7	4	75.0	12	10	20.0
400,000 - 499,999	1	1	0.0	2	3	-33.3
500,000 - 599,999	0	2	-100.0	5	5	0.0
600,000 - 699,999	3	3	0.0	5	4	25.0
700,000 - 799,999	2	3	-33.3	2	6	-66.7
800,000 - 899,999	1	1	0.0	0	2	-100.0
900,000 - 999,999	0	0	0.0	0	0	0.0
1,000,000 - 1,249,999	0	0	0.0	0	0	0.0
1,250,000 - 1,499,999	0	0	0.0	0	0	0.0
1,500,000 +	0	0	0.0	1	0	0.0
<b>TOTALS</b>	<b>135</b>	<b>142</b>	<b>-4.9</b>	<b>190</b>	<b>225</b>	<b>-15.6</b>

### INVENTORY TREND

Listings Active at End of Month

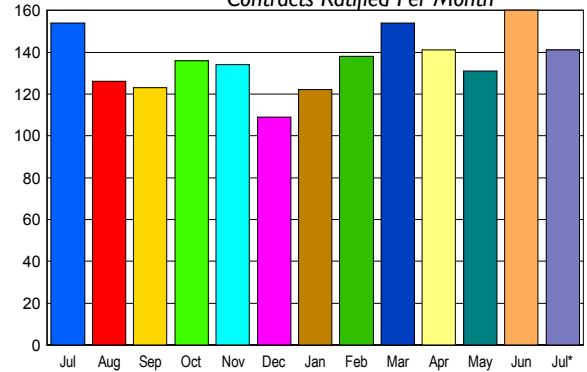


### CONTRACTS

Price Range	New This Month			Year-To-Date		
	2016	2015	% Change	2016	2015	% Change
0 - 149,999	92	108	-14.8	578	589	-1.9
150,000 - 199,999	22	24	-8.3	120	110	9.1
200,000 - 299,999	9	13	-30.8	49	45	8.9
300,000 - 399,999	9	7	28.6	52	24	116.7
400,000 - 499,999	2	0	200.0	3	0	300.0
500,000 - 599,999	2	0	200.0	12	9	33.3
600,000 - 699,999	1	1	0.0	10	15	-33.3
700,000 - 799,999	3	0	300.0	8	3	166.7
800,000 - 899,999	1	1	0.0	4	4	0.0
900,000 - 999,999	0	0	0.0	0	0	0.0
1,000,000 - 1,249,999	0	0	0.0	0	0	0.0
1,250,000 - 1,499,999	0	0	0.0	0	0	0.0
1,500,000 +	0	0	0.0	0	0	0.0
<b>TOTALS</b>	<b>141</b>	<b>154</b>	<b>-8.4</b>	<b>836</b>	<b>799</b>	<b>4.6</b>

### SALES TREND

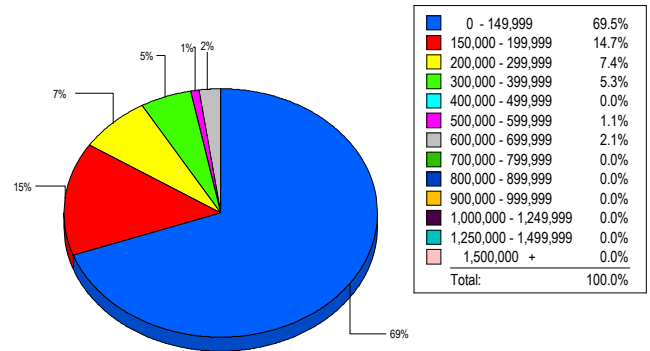
Contracts Ratified Per Month



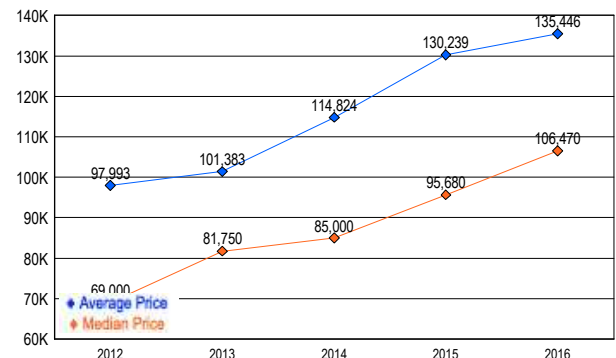
### SETTLEMENTS

Price Range	New This Month			Year-To-Date		
	2016	2015	% Change	2016	2015	% Change
0 - 149,999	66	67	-1.5	512	495	3.4
150,000 - 199,999	14	16	-12.5	84	83	1.2
200,000 - 299,999	7	8	-12.5	41	27	51.9
300,000 - 399,999	5	0	500.0	37	10	270.0
400,000 - 499,999	0	0	0.0	2	0	-200.0
500,000 - 599,999	1	0	100.0	11	6	83.3
600,000 - 699,999	2	1	100.0	4	13	-69.2
700,000 - 799,999	0	0	0.0	1	3	-66.7
800,000 - 899,999	0	0	0.0	3	2	50.0
900,000 - 999,999	0	0	0.0	1	0	-100.0
1,000,000 - 1,249,999	0	0	0.0	0	0	0.0
1,250,000 - 1,499,999	0	0	0.0	0	0	0.0
1,500,000 +	0	0	0.0	0	0	0.0
<b>TOTALS</b>	<b>95</b>	<b>92</b>	<b>3.3</b>	<b>696</b>	<b>639</b>	<b>8.9</b>

### MARKET BY PRICE RANGE



### AVERAGE & MEDIAN PRICE



DATA SOURCE: Metropolitan Regional Information Systems, Inc. (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year-to-date contract information may not equal the sum of the monthly contract totals reported in