

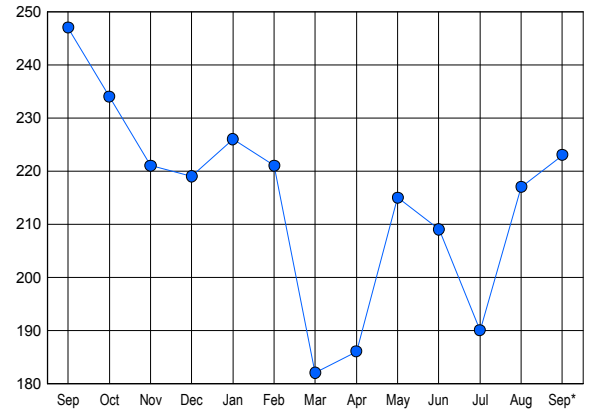


### LISTINGS

Price Range	New This Month			Total Actives		
	2016	2015	% Change	2016	2015	% Change
0 - 149,999	90	95	-5.3	126	148	-14.9
150,000 - 199,999	24	21	14.3	40	51	-21.6
200,000 - 299,999	7	7	0.0	20	13	53.8
300,000 - 399,999	4	4	0.0	18	12	50.0
400,000 - 499,999	0	1	-100.0	2	2	0.0
500,000 - 599,999	3	4	-25.0	7	7	0.0
600,000 - 699,999	1	0	100.0	6	2	200.0
700,000 - 799,999	0	1	-100.0	3	8	-62.5
800,000 - 899,999	0	2	-100.0	0	4	-100.0
900,000 - 999,999	0	0	0.0	0	0	0.0
1,000,000 - 1,249,999	0	0	0.0	0	0	0.0
1,250,000 - 1,499,999	0	0	0.0	0	0	0.0
1,500,000 +	0	0	0.0	1	0	0.0
<b>TOTALS</b>	<b>129</b>	<b>135</b>	<b>-4.4</b>	<b>223</b>	<b>247</b>	<b>-9.7</b>

### INVENTORY TREND

Listings Active at End of Month

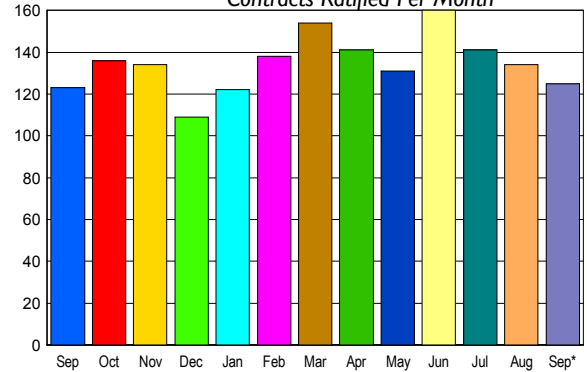


### CONTRACTS

Price Range	New This Month			Year-To-Date		
	2016	2015	% Change	2016	2015	% Change
0 - 149,999	78	94	-17.0	698	723	-3.5
150,000 - 199,999	22	12	83.3	144	124	16.1
200,000 - 299,999	14	9	55.6	60	57	5.3
300,000 - 399,999	9	5	80.0	66	28	135.7
400,000 - 499,999	0	1	-100.0	4	2	100.0
500,000 - 599,999	0	1	-100.0	10	10	0.0
600,000 - 699,999	1	0	100.0	9	17	-47.1
700,000 - 799,999	1	0	100.0	5	3	66.7
800,000 - 899,999	0	1	-100.0	3	7	-57.1
900,000 - 999,999	0	0	0.0	0	0	0.0
1,000,000 - 1,249,999	0	0	0.0	0	0	0.0
1,250,000 - 1,499,999	0	0	0.0	0	0	0.0
1,500,000 +	0	0	0.0	0	0	0.0
<b>TOTALS</b>	<b>125</b>	<b>123</b>	<b>1.6</b>	<b>999</b>	<b>971</b>	<b>2.9</b>

### SALES TREND

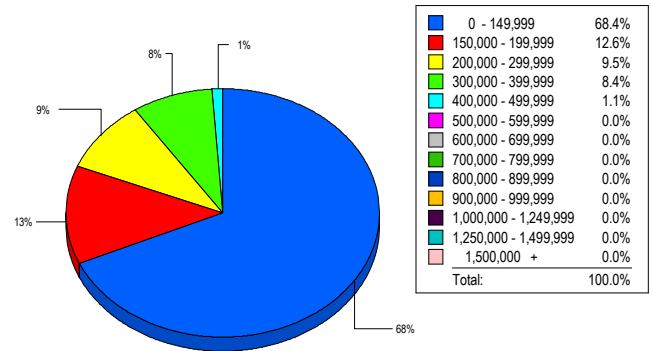
Contracts Ratified Per Month



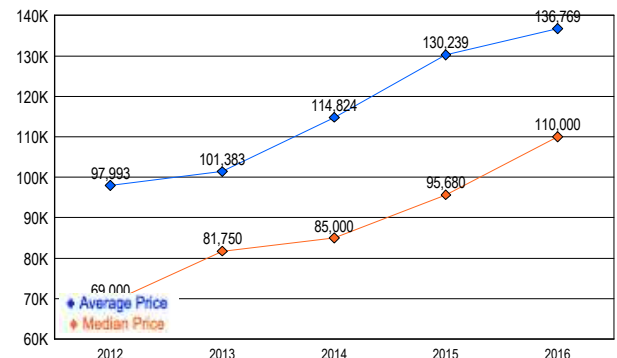
### SETTLEMENTS

Price Range	New This Month			Year-To-Date		
	2016	2015	% Change	2016	2015	% Change
0 - 149,999	65	69	-5.8	656	635	3.3
150,000 - 199,999	12	13	-7.7	120	115	4.3
200,000 - 299,999	9	7	28.6	57	45	26.7
300,000 - 399,999	8	2	300.0	55	18	205.6
400,000 - 499,999	1	0	100.0	4	1	300.0
500,000 - 599,999	0	0	0.0	11	9	22.2
600,000 - 699,999	0	1	-100.0	4	18	-77.8
700,000 - 799,999	0	2	-100.0	1	5	-80.0
800,000 - 899,999	0	0	0.0	3	2	50.0
900,000 - 999,999	0	0	0.0	1	0	-100.0
1,000,000 - 1,249,999	0	0	0.0	0	0	0.0
1,250,000 - 1,499,999	0	0	0.0	0	0	0.0
1,500,000 +	0	0	0.0	0	0	0.0
<b>TOTALS</b>	<b>95</b>	<b>94</b>	<b>1.1</b>	<b>912</b>	<b>848</b>	<b>7.5</b>

### MARKET BY PRICE RANGE



### AVERAGE & MEDIAN PRICE



DATA SOURCE: Metropolitan Regional Information Systems, Inc. (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year-to-date contract information may not equal the sum of the monthly contract totals reported in