

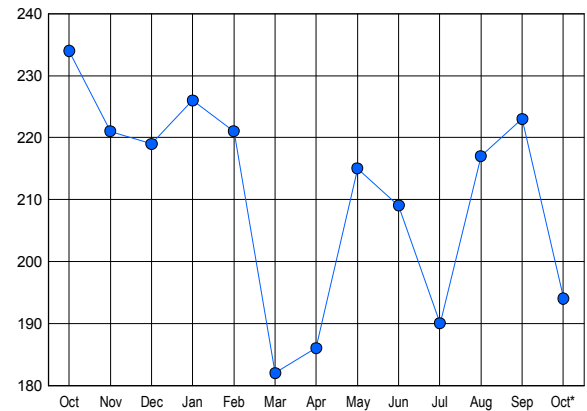


### LISTINGS

Price Range	New This Month			Total Actives		
	2016	2015	% Change	2016	2015	% Change
0 - 149,999	78	95	-17.9	94	131	-28.2
150,000 - 199,999	21	20	5.0	36	42	-14.3
200,000 - 299,999	11	8	37.5	19	21	-9.5
300,000 - 399,999	15	8	87.5	24	14	71.4
400,000 - 499,999	0	0	0.0	0	2	-100.0
500,000 - 599,999	1	0	100.0	5	6	-16.7
600,000 - 699,999	4	1	300.0	7	3	133.3
700,000 - 799,999	3	7	-57.1	7	11	-36.4
800,000 - 899,999	0	1	-100.0	0	4	-100.0
900,000 - 999,999	1	0	100.0	1	0	0.0
1,000,000 - 1,249,999	0	0	0.0	0	0	0.0
1,250,000 - 1,499,999	0	0	0.0	0	0	0.0
1,500,000 +	0	0	0.0	1	0	0.0
<b>TOTALS</b>	<b>134</b>	<b>140</b>	<b>-4.3</b>	<b>194</b>	<b>234</b>	<b>-17.1</b>

### INVENTORY TREND

Listings Active at End of Month

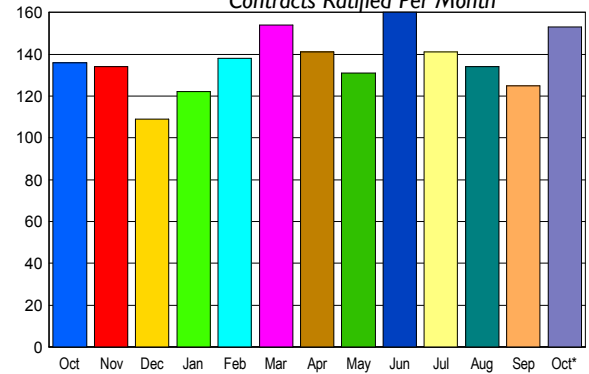


### CONTRACTS

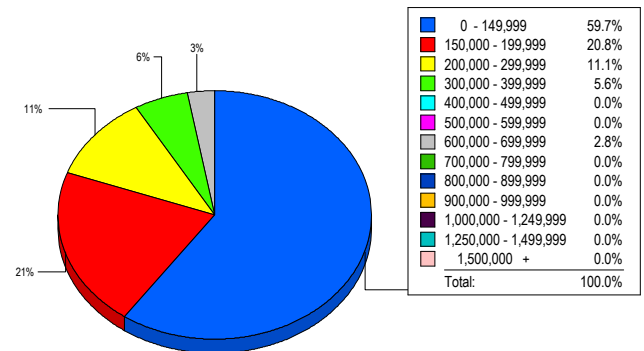
Price Range	New This Month			Year-To-Date		
	2016	2015	% Change	2016	2015	% Change
0 - 149,999	104	99	5.1	783	800	-2.1
150,000 - 199,999	24	26	-7.7	165	147	12.2
200,000 - 299,999	13	5	160.0	69	57	21.1
300,000 - 399,999	7	5	40.0	70	33	112.1
400,000 - 499,999	1	0	100.0	5	2	150.0
500,000 - 599,999	3	1	200.0	12	11	9.1
600,000 - 699,999	1	0	100.0	9	17	-47.1
700,000 - 799,999	0	0	0.0	5	3	66.7
800,000 - 899,999	0	0	0.0	3	6	-50.0
900,000 - 999,999	0	0	0.0	0	0	0.0
1,000,000 - 1,249,999	0	0	0.0	0	0	0.0
1,250,000 - 1,499,999	0	0	0.0	0	0	0.0
1,500,000 +	0	0	0.0	0	0	0.0
<b>TOTALS</b>	<b>153</b>	<b>136</b>	<b>12.5</b>	<b>1121</b>	<b>1076</b>	<b>4.2</b>

### SALES TREND

Contracts Ratified Per Month



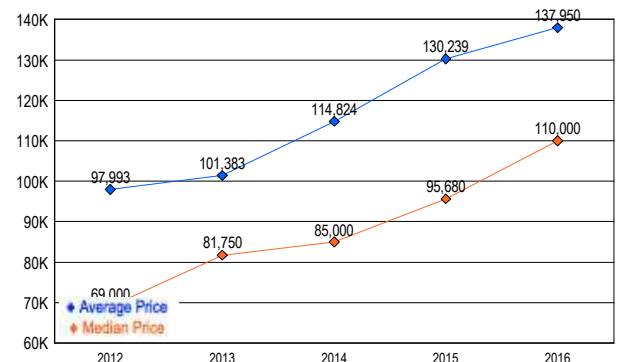
### MARKET BY PRICE RANGE



### SETTLEMENTS

Price Range	New This Month			Year-To-Date		
	2016	2015	% Change	2016	2015	% Change
0 - 149,999	43	57	-24.6	704	693	1.6
150,000 - 199,999	15	9	66.7	136	125	8.8
200,000 - 299,999	8	6	33.3	65	51	27.5
300,000 - 399,999	4	3	33.3	60	21	185.7
400,000 - 499,999	0	1	-100.0	4	2	100.0
500,000 - 599,999	0	1	-100.0	11	10	10.0
600,000 - 699,999	2	1	100.0	7	19	-63.2
700,000 - 799,999	0	0	0.0	1	5	-80.0
800,000 - 899,999	0	3	-100.0	3	5	-40.0
900,000 - 999,999	0	0	0.0	1	0	-100.0
1,000,000 - 1,249,999	0	0	0.0	0	0	0.0
1,250,000 - 1,499,999	0	0	0.0	0	0	0.0
1,500,000 +	0	0	0.0	0	0	0.0
<b>TOTALS</b>	<b>72</b>	<b>81</b>	<b>-11.1</b>	<b>992</b>	<b>931</b>	<b>6.6</b>

### AVERAGE & MEDIAN PRICE



DATA SOURCE: Metropolitan Regional Information Systems, Inc. (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year-to-date contract information may not equal the sum of the monthly contract totals reported in