

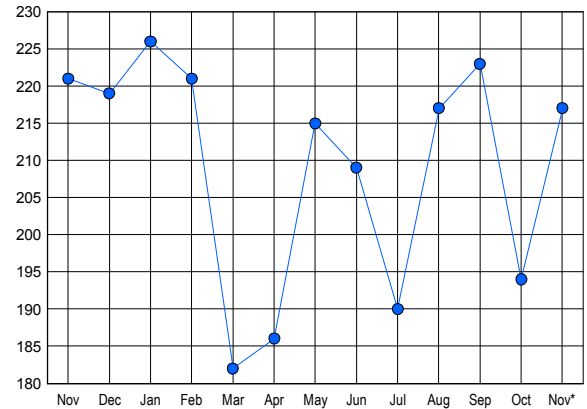


### LISTINGS

Price Range	New This Month			Total Actives		
	2016	2015	% Change	2016	2015	% Change
0 - 149,999	67	73	-8.2	113	120	-5.8
150,000 - 199,999	22	14	57.1	37	34	8.8
200,000 - 299,999	8	11	-27.3	21	27	-22.2
300,000 - 399,999	9	10	-10.0	26	11	136.4
400,000 - 499,999	0	1	-100.0	0	4	-100.0
500,000 - 599,999	2	4	-50.0	5	8	-37.5
600,000 - 699,999	2	1	100.0	6	4	50.0
700,000 - 799,999	3	1	200.0	6	9	-33.3
800,000 - 899,999	1	3	-66.7	1	4	-75.0
900,000 - 999,999	0	1	-100.0	1	0	0.0
1,000,000 - 1,249,999	0	0	0.0	0	0	0.0
1,250,000 - 1,499,999	0	0	0.0	0	0	0.0
1,500,000 +	0	0	0.0	1	0	0.0
<b>TOTALS</b>	<b>114</b>	<b>119</b>	<b>-4.2</b>	<b>217</b>	<b>221</b>	<b>-1.8</b>

### INVENTORY TREND

Listings Active at End of Month

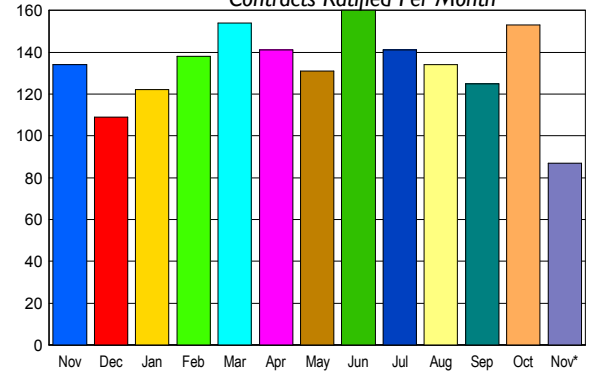


### CONTRACTS

Price Range	New This Month			Year-To-Date		
	2016	2015	% Change	2016	2015	% Change
0 - 149,999	54	94	-42.6	817	863	-5.3
150,000 - 199,999	15	17	-11.8	177	163	8.6
200,000 - 299,999	6	8	-25.0	71	63	12.7
300,000 - 399,999	10	9	11.1	78	47	66.0
400,000 - 499,999	0	0	0.0	5	2	150.0
500,000 - 599,999	0	1	-100.0	12	11	9.1
600,000 - 699,999	0	1	-100.0	9	18	-50.0
700,000 - 799,999	2	0	200.0	7	4	75.0
800,000 - 899,999	0	3	-100.0	3	8	-62.5
900,000 - 999,999	0	1	-100.0	0	1	-100.0
1,000,000 - 1,249,999	0	0	0.0	0	0	0.0
1,250,000 - 1,499,999	0	0	0.0	0	0	0.0
1,500,000 +	0	0	0.0	0	0	0.0
<b>TOTALS</b>	<b>87</b>	<b>134</b>	<b>-35.1</b>	<b>1179</b>	<b>1180</b>	<b>-0.1</b>

### SALES TREND

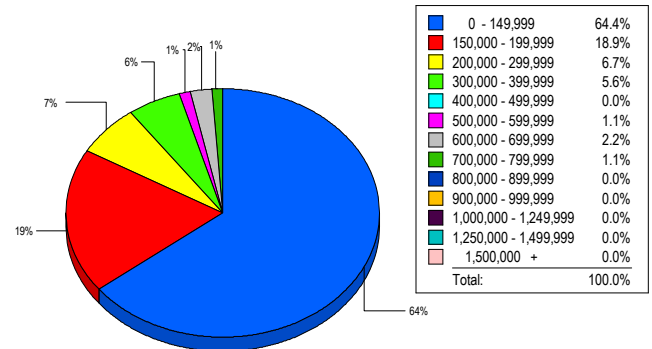
Contracts Ratified Per Month



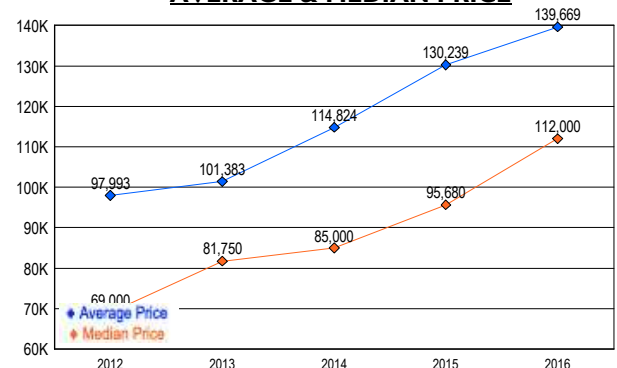
### SETTLEMENTS

Price Range	New This Month			Year-To-Date		
	2016	2015	% Change	2016	2015	% Change
0 - 149,999	58	69	-15.9	762	769	-0.9
150,000 - 199,999	17	13	30.8	153	138	10.9
200,000 - 299,999	6	2	200.0	72	53	35.8
300,000 - 399,999	5	7	-28.6	65	28	132.1
400,000 - 499,999	0	0	0.0	4	2	100.0
500,000 - 599,999	1	0	100.0	12	10	20.0
600,000 - 699,999	2	0	200.0	9	19	-52.6
700,000 - 799,999	1	0	100.0	2	5	-60.0
800,000 - 899,999	0	0	0.0	3	4	-25.0
900,000 - 999,999	0	0	0.0	1	0	-100.0
1,000,000 - 1,249,999	0	0	0.0	0	0	0.0
1,250,000 - 1,499,999	0	0	0.0	0	0	0.0
1,500,000 +	0	0	0.0	0	0	0.0
<b>TOTALS</b>	<b>90</b>	<b>91</b>	<b>-1.1</b>	<b>1083</b>	<b>1028</b>	<b>5.4</b>

### MARKET BY PRICE RANGE



### AVERAGE & MEDIAN PRICE



DATA SOURCE: Metropolitan Regional Information Systems, Inc. (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year-to-date contract information may not equal the sum of the monthly contract totals reported in