

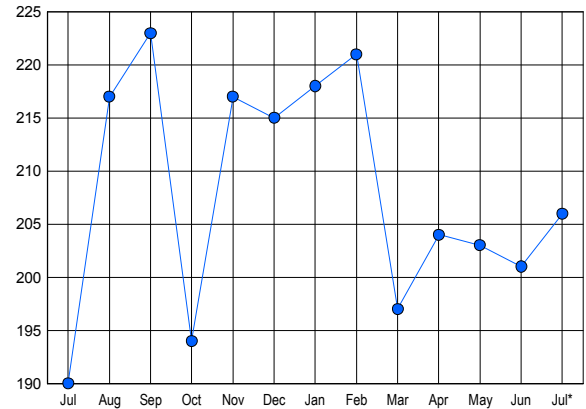


LISTINGS

| Price Range | New This Month | | | Total Actives | | |
|-----------------------|----------------|------------|------------|---------------|------------|------------|
| | 2017 | 2016 | % Change | 2017 | 2016 | % Change |
| 0 - 149,999 | 81 | 78 | 3.8 | 87 | 106 | -17.9 |
| 150,000 - 199,999 | 26 | 32 | -18.8 | 33 | 34 | -2.9 |
| 200,000 - 299,999 | 15 | 11 | 36.4 | 31 | 23 | 34.8 |
| 300,000 - 399,999 | 8 | 7 | 14.3 | 32 | 12 | 166.7 |
| 400,000 - 499,999 | 6 | 1 | 500.0 | 9 | 2 | 350.0 |
| 500,000 - 599,999 | 3 | 0 | 300.0 | 5 | 5 | 0.0 |
| 600,000 - 699,999 | 3 | 3 | 0.0 | 4 | 5 | -20.0 |
| 700,000 - 799,999 | 0 | 2 | -100.0 | 3 | 2 | 50.0 |
| 800,000 - 899,999 | 0 | 1 | -100.0 | 0 | 0 | 0.0 |
| 900,000 - 999,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 1,000,000 - 1,249,999 | 0 | 0 | 0.0 | 1 | 0 | 0.0 |
| 1,250,000 - 1,499,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 1,500,000 + | 0 | 0 | 0.0 | 1 | 1 | 0.0 |
| TOTALS | 142 | 135 | 5.2 | 206 | 190 | 8.4 |

INVENTORY TREND

Listings Active at End of Month

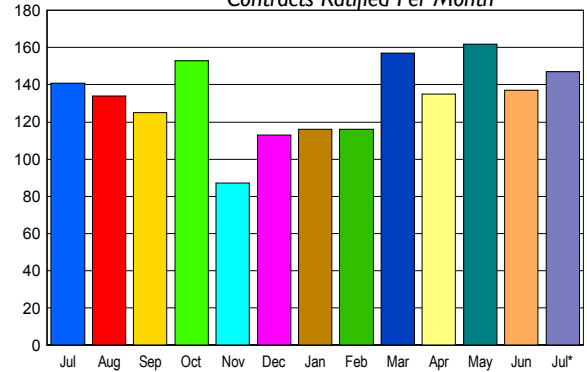


CONTRACTS

| Price Range | New This Month | | | Year-To-Date | | |
|-----------------------|----------------|------------|------------|--------------|------------|------------|
| | 2017 | 2016 | % Change | 2017 | 2016 | % Change |
| 0 - 149,999 | 95 | 92 | 3.3 | 530 | 578 | -8.3 |
| 150,000 - 199,999 | 33 | 22 | 50.0 | 160 | 120 | 33.3 |
| 200,000 - 299,999 | 9 | 9 | 0.0 | 81 | 49 | 65.3 |
| 300,000 - 399,999 | 6 | 9 | -33.3 | 42 | 52 | -19.2 |
| 400,000 - 499,999 | 3 | 2 | 50.0 | 13 | 3 | 333.3 |
| 500,000 - 599,999 | 0 | 2 | -100.0 | 3 | 12 | -75.0 |
| 600,000 - 699,999 | 0 | 1 | -100.0 | 5 | 10 | -50.0 |
| 700,000 - 799,999 | 0 | 3 | -100.0 | 2 | 8 | -75.0 |
| 800,000 - 899,999 | 1 | 1 | 0.0 | 1 | 4 | -75.0 |
| 900,000 - 999,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 1,000,000 - 1,249,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 1,250,000 - 1,499,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 1,500,000 + | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| TOTALS | 147 | 141 | 4.3 | 837 | 836 | 0.1 |

SALES TREND

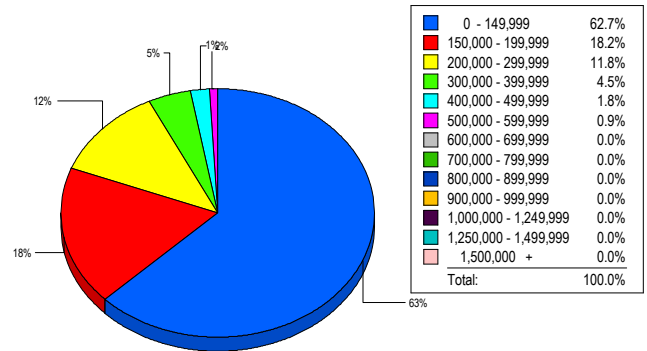
Contracts Ratified Per Month



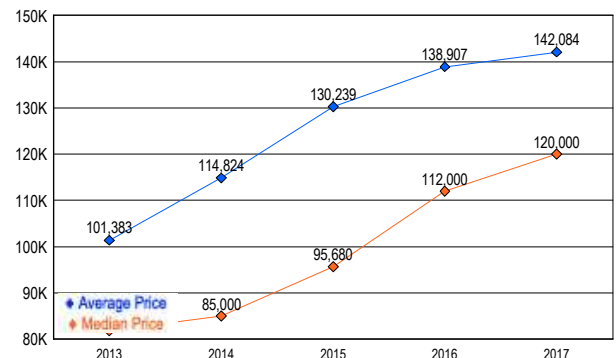
SETTLEMENTS

| Price Range | New This Month | | | Year-To-Date | | |
|-----------------------|----------------|-----------|-------------|--------------|------------|------------|
| | 2017 | 2016 | % Change | 2017 | 2016 | % Change |
| 0 - 149,999 | 69 | 66 | 4.5 | 465 | 512 | -9.2 |
| 150,000 - 199,999 | 20 | 14 | 42.9 | 128 | 84 | 52.4 |
| 200,000 - 299,999 | 13 | 7 | 85.7 | 70 | 41 | 70.7 |
| 300,000 - 399,999 | 5 | 5 | 0.0 | 47 | 37 | 27.0 |
| 400,000 - 499,999 | 2 | 0 | 200.0 | 5 | 2 | 150.0 |
| 500,000 - 599,999 | 1 | 1 | 0.0 | 2 | 11 | -81.8 |
| 600,000 - 699,999 | 0 | 2 | -100.0 | 2 | 4 | -50.0 |
| 700,000 - 799,999 | 0 | 0 | 0.0 | 3 | 1 | 200.0 |
| 800,000 - 899,999 | 0 | 0 | 0.0 | 0 | 3 | -100.0 |
| 900,000 - 999,999 | 0 | 0 | 0.0 | 0 | 1 | -100.0 |
| 1,000,000 - 1,249,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 1,250,000 - 1,499,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 1,500,000 + | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| TOTALS | 110 | 95 | 15.8 | 722 | 696 | 3.7 |

MARKET BY PRICE RANGE



AVERAGE & MEDIAN PRICE



DATA SOURCE: Metropolitan Regional Information Systems, Inc. (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year- to- date contract information may not equal the sum of the monthly contract totals reported in