

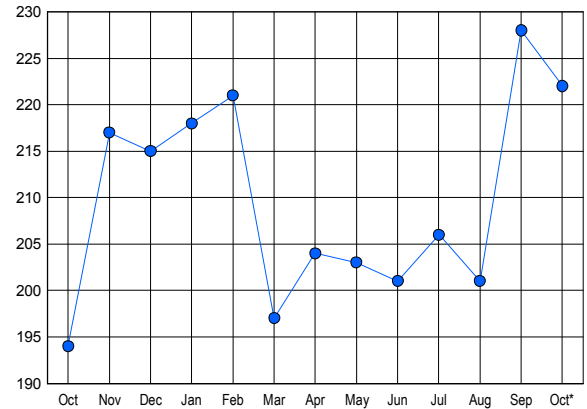


### LISTINGS

Price Range	New This Month			Total Actives		
	2017	2016	% Change	2017	2016	% Change
0 - 149,999	73	78	-6.4	89	94	-5.3
150,000 - 199,999	27	21	28.6	31	36	-13.9
200,000 - 299,999	26	11	136.4	44	19	131.6
300,000 - 399,999	10	15	-33.3	39	24	62.5
400,000 - 499,999	1	0	100.0	7	0	0.0
500,000 - 599,999	1	1	0.0	3	5	-40.0
600,000 - 699,999	3	4	-25.0	6	7	-14.3
700,000 - 799,999	1	3	-66.7	1	7	-85.7
800,000 - 899,999	1	0	100.0	1	0	0.0
900,000 - 999,999	0	1	-100.0	0	1	-100.0
1,000,000 - 1,249,999	0	0	0.0	0	0	0.0
1,250,000 - 1,499,999	0	0	0.0	0	0	0.0
1,500,000 +	0	0	0.0	1	1	0.0
<b>TOTALS</b>	<b>143</b>	<b>134</b>	<b>6.7</b>	<b>222</b>	<b>194</b>	<b>14.4</b>

### INVENTORY TREND

Listings Active at End of Month

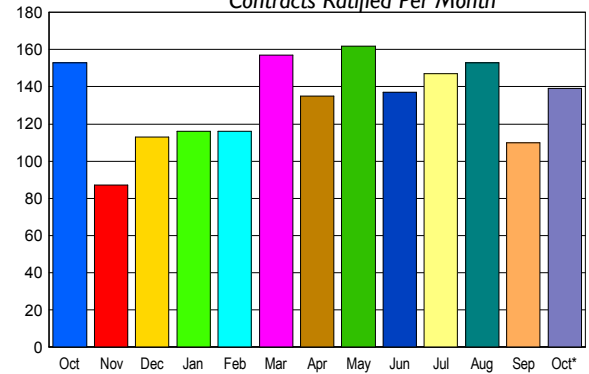


### CONTRACTS

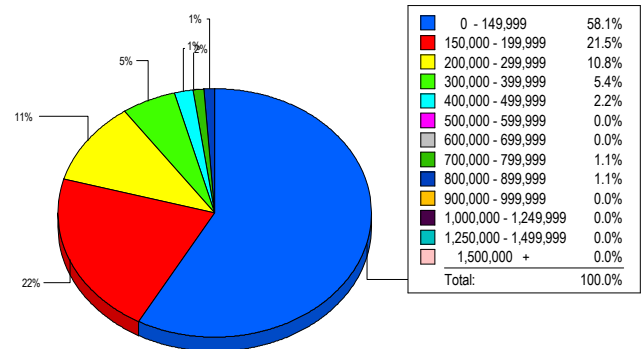
Price Range	New This Month			Year-To-Date		
	2017	2016	% Change	2017	2016	% Change
0 - 149,999	75	104	-27.9	704	783	-10.1
150,000 - 199,999	33	24	37.5	238	165	44.2
200,000 - 299,999	19	13	46.2	113	69	63.8
300,000 - 399,999	10	7	42.9	66	70	-5.7
400,000 - 499,999	1	1	0.0	17	5	240.0
500,000 - 599,999	1	3	-66.7	5	12	-58.3
600,000 - 699,999	0	1	-100.0	6	9	-33.3
700,000 - 799,999	0	0	0.0	3	5	-40.0
800,000 - 899,999	0	0	0.0	1	3	-66.7
900,000 - 999,999	0	0	0.0	0	0	0.0
1,000,000 - 1,249,999	0	0	0.0	0	0	0.0
1,250,000 - 1,499,999	0	0	0.0	0	0	0.0
1,500,000 +	0	0	0.0	0	0	0.0
<b>TOTALS</b>	<b>139</b>	<b>153</b>	<b>-9.2</b>	<b>1153</b>	<b>1121</b>	<b>2.9</b>

### SALES TREND

Contracts Ratified Per Month



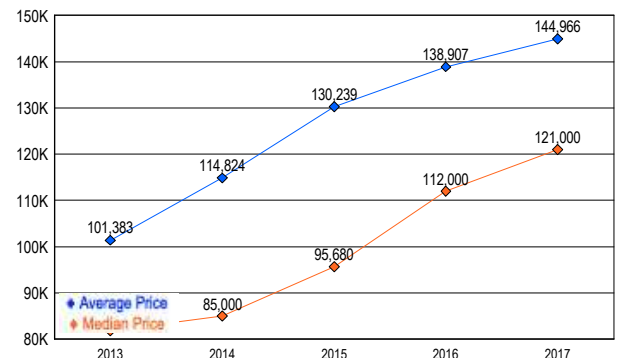
### MARKET BY PRICE RANGE



### SETTLEMENTS

Price Range	New This Month			Year-To-Date		
	2017	2016	% Change	2017	2016	% Change
0 - 149,999	54	43	25.6	679	704	-3.6
150,000 - 199,999	20	15	33.3	201	136	47.8
200,000 - 299,999	10	8	25.0	98	65	50.8
300,000 - 399,999	5	4	25.0	64	60	6.7
400,000 - 499,999	2	0	200.0	9	4	125.0
500,000 - 599,999	0	0	0.0	3	11	-72.7
600,000 - 699,999	0	2	-100.0	5	7	-28.6
700,000 - 799,999	1	0	100.0	5	1	400.0
800,000 - 899,999	1	0	100.0	1	3	-66.7
900,000 - 999,999	0	0	0.0	0	1	-100.0
1,000,000 - 1,249,999	0	0	0.0	0	0	0.0
1,250,000 - 1,499,999	0	0	0.0	0	0	0.0
1,500,000 +	0	0	0.0	0	0	0.0
<b>TOTALS</b>	<b>93</b>	<b>72</b>	<b>29.2</b>	<b>1065</b>	<b>992</b>	<b>7.4</b>

### AVERAGE & MEDIAN PRICE



DATA SOURCE: Metropolitan Regional Information Systems, Inc. (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year- to- date contract information may not equal the sum of the monthly contract totals reported in