

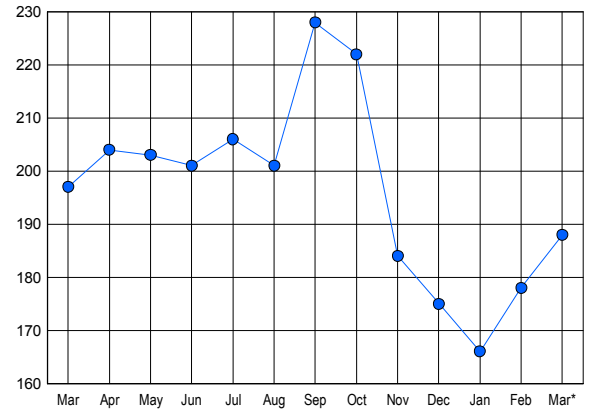


### LISTINGS

Price Range	New This Month			Total Actives		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	88	80	10.0	86	92	-6.5
150,000 - 199,999	32	34	-5.9	28	38	-26.3
200,000 - 299,999	27	24	12.5	29	27	7.4
300,000 - 399,999	9	23	-60.9	28	23	21.7
400,000 - 499,999	3	2	50.0	4	7	-42.9
500,000 - 599,999	1	2	-50.0	1	4	-75.0
600,000 - 699,999	3	0	300.0	4	4	0.0
700,000 - 799,999	1	0	100.0	5	0	0.0
800,000 - 899,999	2	0	200.0	2	1	100.0
900,000 - 999,999	0	0	0.0	0	0	0.0
1,000,000 - 1,249,999	0	0	0.0	0	0	0.0
1,250,000 - 1,499,999	0	0	0.0	0	0	0.0
1,500,000 +	0	0	0.0	1	1	0.0
<b>TOTALS</b>	<b>166</b>	<b>165</b>	<b>0.6</b>	<b>188</b>	<b>197</b>	<b>-4.6</b>

### INVENTORY TREND

Listings Active at End of Month

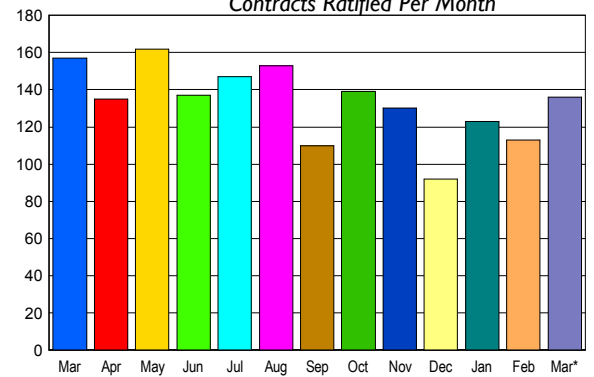


### CONTRACTS

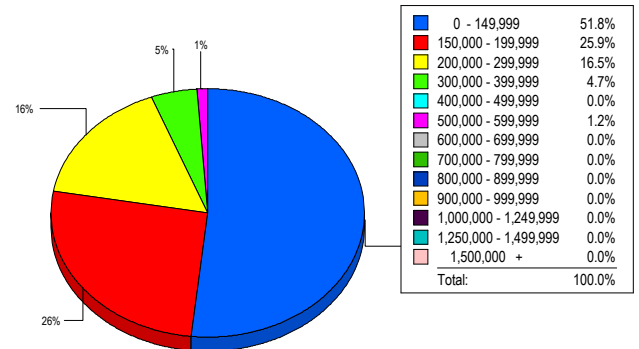
Price Range	New This Month			Year-To-Date		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	77	94	-18.1	195	241	-19.1
150,000 - 199,999	24	29	-17.2	65	61	6.6
200,000 - 299,999	26	21	23.8	57	38	50.0
300,000 - 399,999	5	11	-54.5	15	19	-21.1
400,000 - 499,999	2	2	0.0	4	4	0.0
500,000 - 599,999	1	0	100.0	3	2	50.0
600,000 - 699,999	1	0	100.0	1	2	-50.0
700,000 - 799,999	0	0	0.0	1	1	0.0
800,000 - 899,999	0	0	0.0	0	0	0.0
900,000 - 999,999	0	0	0.0	0	0	0.0
1,000,000 - 1,249,999	0	0	0.0	0	0	0.0
1,250,000 - 1,499,999	0	0	0.0	0	0	0.0
1,500,000 +	0	0	0.0	0	0	0.0
<b>TOTALS</b>	<b>136</b>	<b>157</b>	<b>-13.4</b>	<b>341</b>	<b>368</b>	<b>-7.3</b>

### SALES TREND

Contracts Ratified Per Month



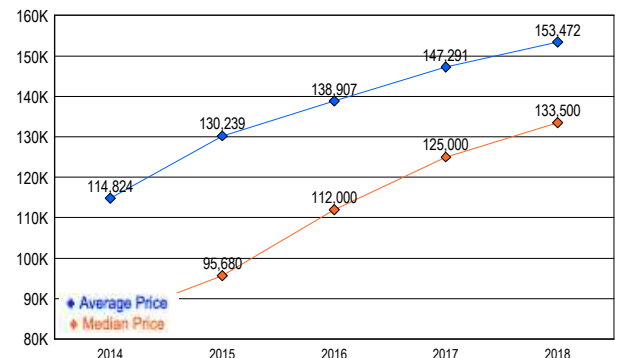
### MARKET BY PRICE RANGE



### SETTLEMENTS

Price Range	New This Month			Year-To-Date		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	44	84	-47.6	152	199	-23.6
150,000 - 199,999	22	13	69.2	54	43	25.6
200,000 - 299,999	14	11	27.3	43	22	95.5
300,000 - 399,999	4	7	-42.9	17	18	-5.6
400,000 - 499,999	0	0	0.0	2	0	-200.0
500,000 - 599,999	1	0	100.0	2	0	-200.0
600,000 - 699,999	0	0	0.0	0	0	0.0
700,000 - 799,999	0	1	-100.0	1	2	-50.0
800,000 - 899,999	0	0	0.0	0	0	0.0
900,000 - 999,999	0	0	0.0	0	0	0.0
1,000,000 - 1,249,999	0	0	0.0	0	0	0.0
1,250,000 - 1,499,999	0	0	0.0	0	0	0.0
1,500,000 +	0	0	0.0	0	0	0.0
<b>TOTALS</b>	<b>85</b>	<b>116</b>	<b>-26.7</b>	<b>271</b>	<b>284</b>	<b>-4.6</b>

### AVERAGE & MEDIAN PRICE



DATA SOURCE: Metropolitan Regional Information Systems, Inc. (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year-to-date contract information may not equal the sum of the monthly contract totals reported in