

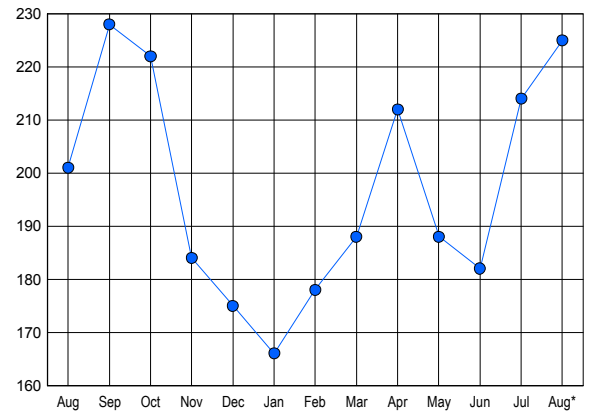


LISTINGS

Price Range	New This Month			Total Actives		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	91	84	8.3	100	77	29.9
150,000 - 199,999	38	34	11.8	39	28	39.3
200,000 - 299,999	40	20	100.0	47	35	34.3
300,000 - 399,999	8	12	-33.3	25	37	-32.4
400,000 - 499,999	0	5	-100.0	4	10	-60.0
500,000 - 599,999	0	1	-100.0	1	5	-80.0
600,000 - 699,999	1	1	0.0	8	4	100.0
700,000 - 799,999	0	2	-100.0	0	4	-100.0
800,000 - 899,999	0	0	0.0	1	0	0.0
900,000 - 999,999	0	0	0.0	0	0	0.0
1,000,000 - 1,249,999	0	1	-100.0	0	0	0.0
1,250,000 - 1,499,999	0	0	0.0	0	0	0.0
1,500,000 +	0	0	0.0	0	1	-100.0
TOTALS	178	160	11.3	225	201	11.9

INVENTORY TREND

Listings Active at End of Month

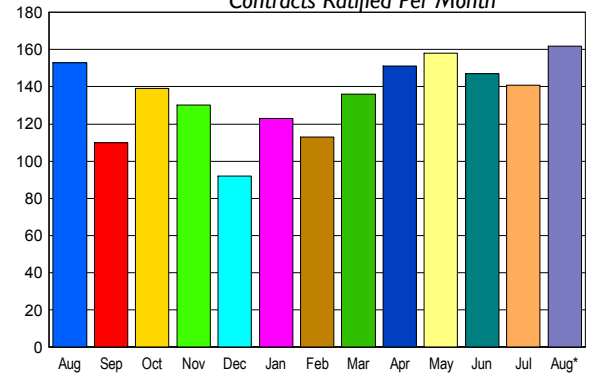


CONTRACTS

Price Range	New This Month			Year-To-Date		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	81	100	-19.0	517	609	-15.1
150,000 - 199,999	39	31	25.8	201	188	6.9
200,000 - 299,999	35	13	169.2	182	87	109.2
300,000 - 399,999	6	6	0.0	41	46	-10.9
400,000 - 499,999	0	1	-100.0	11	14	-21.4
500,000 - 599,999	0	0	0.0	4	3	33.3
600,000 - 699,999	1	1	0.0	7	6	16.7
700,000 - 799,999	0	1	-100.0	4	3	33.3
800,000 - 899,999	0	0	0.0	2	1	100.0
900,000 - 999,999	0	0	0.0	0	0	0.0
1,000,000 - 1,249,999	0	0	0.0	0	0	0.0
1,250,000 - 1,499,999	0	0	0.0	0	0	0.0
1,500,000 +	0	0	0.0	0	0	0.0
TOTALS	162	153	5.9	969	957	1.3

SALES TREND

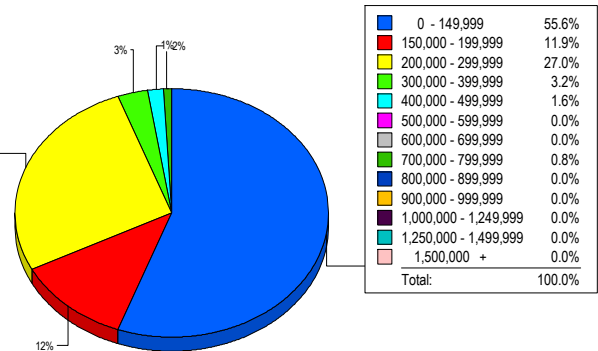
Contracts Ratified Per Month



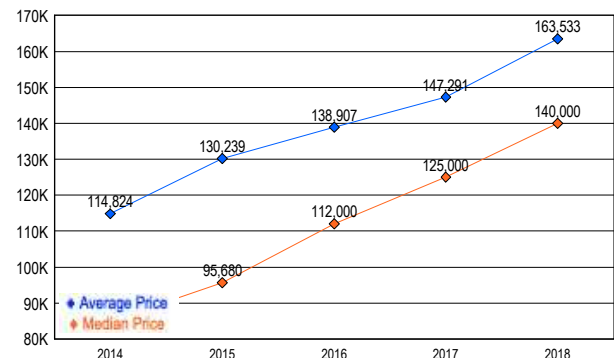
SETTLEMENTS

Price Range	New This Month			Year-To-Date		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	70	93	-24.7	467	561	-16.8
150,000 - 199,999	15	24	-37.5	166	153	8.5
200,000 - 299,999	34	8	325.0	172	79	117.7
300,000 - 399,999	4	4	0.0	38	52	-26.9
400,000 - 499,999	2	0	200.0	18	5	260.0
500,000 - 599,999	0	0	0.0	4	2	100.0
600,000 - 699,999	0	1	-100.0	5	4	25.0
700,000 - 799,999	1	1	0.0	3	4	-25.0
800,000 - 899,999	0	0	0.0	2	0	-200.0
900,000 - 999,999	0	0	0.0	0	0	0.0
1,000,000 - 1,249,999	0	0	0.0	0	0	0.0
1,250,000 - 1,499,999	0	0	0.0	0	0	0.0
1,500,000 +	0	0	0.0	0	0	0.0
TOTALS	126	131	-3.8	875	860	1.7

MARKET BY PRICE RANGE



AVERAGE & MEDIAN PRICE



DATA SOURCE: Metropolitan Regional Information Systems, Inc. (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year-to-date contract information may not equal the sum of the monthly contract totals reported in