

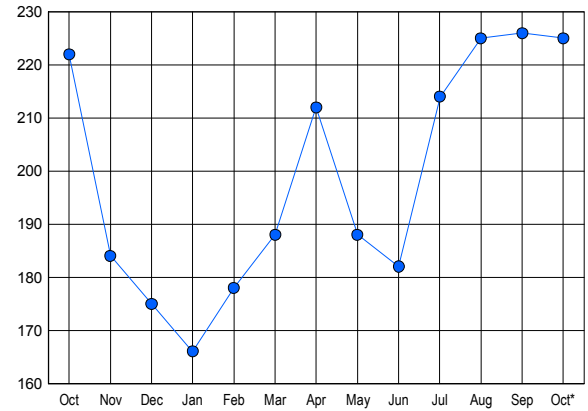


LISTINGS

Price Range	New This Month			Total Actives		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	33	73	-54.8	100	89	12.4
150,000 - 199,999	17	27	-37.0	41	31	32.3
200,000 - 299,999	17	26	-34.6	43	44	-2.3
300,000 - 399,999	9	10	-10.0	27	39	-30.8
400,000 - 499,999	0	1	-100.0	3	7	-57.1
500,000 - 599,999	0	1	-100.0	3	3	0.0
600,000 - 699,999	0	3	-100.0	4	6	-33.3
700,000 - 799,999	1	1	0.0	1	1	0.0
800,000 - 899,999	0	1	-100.0	0	1	-100.0
900,000 - 999,999	0	0	0.0	1	0	0.0
1,000,000 - 1,249,999	0	0	0.0	0	0	0.0
1,250,000 - 1,499,999	0	0	0.0	0	0	0.0
1,500,000 +	0	0	0.0	2	1	100.0
TOTALS	77	143	-46.2	225	222	1.4

INVENTORY TREND

Listings Active at End of Month

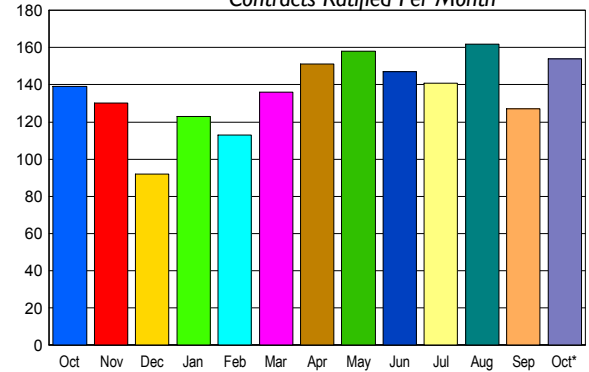


CONTRACTS

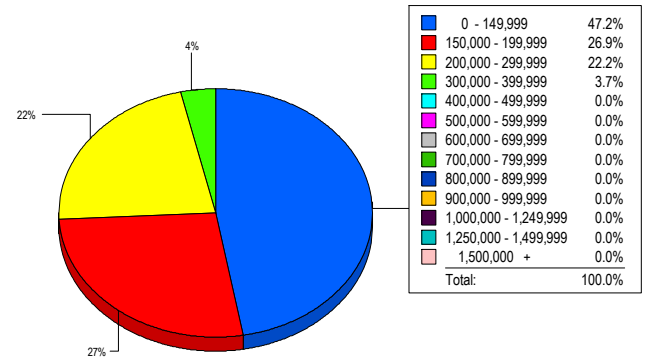
Price Range	New This Month			Year-To-Date		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	76	75	1.3	632	704	-10.2
150,000 - 199,999	27	33	-18.2	259	238	8.8
200,000 - 299,999	41	19	115.8	245	113	116.8
300,000 - 399,999	10	10	0.0	57	66	-13.6
400,000 - 499,999	0	1	-100.0	11	17	-35.3
500,000 - 599,999	0	1	-100.0	4	5	-20.0
600,000 - 699,999	0	0	0.0	7	6	16.7
700,000 - 799,999	0	0	0.0	4	3	33.3
800,000 - 899,999	0	0	0.0	2	1	100.0
900,000 - 999,999	0	0	0.0	0	0	0.0
1,000,000 - 1,249,999	0	0	0.0	0	0	0.0
1,250,000 - 1,499,999	0	0	0.0	0	0	0.0
1,500,000 +	0	0	0.0	0	0	0.0
TOTALS	154	139	10.8	1221	1153	5.9

SALES TREND

Contracts Ratified Per Month



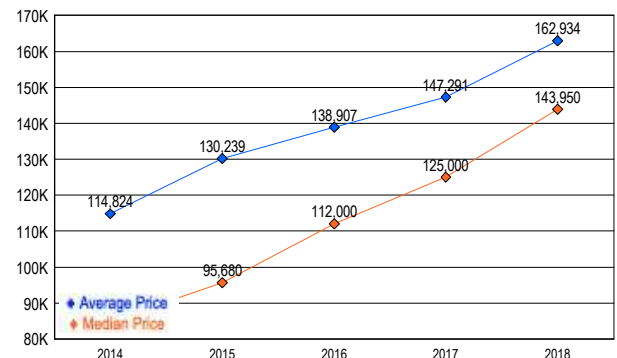
MARKET BY PRICE RANGE



SETTLEMENTS

Price Range	New This Month			Year-To-Date		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	51	54	-5.6	575	679	-15.3
150,000 - 199,999	29	20	45.0	224	201	11.4
200,000 - 299,999	24	10	140.0	213	98	117.3
300,000 - 399,999	4	5	-20.0	48	64	-25.0
400,000 - 499,999	0	2	-100.0	19	9	111.1
500,000 - 599,999	0	0	0.0	4	3	33.3
600,000 - 699,999	0	0	0.0	6	5	20.0
700,000 - 799,999	0	1	-100.0	3	5	-40.0
800,000 - 899,999	0	1	-100.0	2	1	100.0
900,000 - 999,999	0	0	0.0	0	0	0.0
1,000,000 - 1,249,999	0	0	0.0	0	0	0.0
1,250,000 - 1,499,999	0	0	0.0	0	0	0.0
1,500,000 +	0	0	0.0	0	0	0.0
TOTALS	108	93	16.1	1094	1065	2.7

AVERAGE & MEDIAN PRICE



DATA SOURCE: Metropolitan Regional Information Systems, Inc. (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year-to-date contract information may not equal the sum of the monthly contract totals reported in