

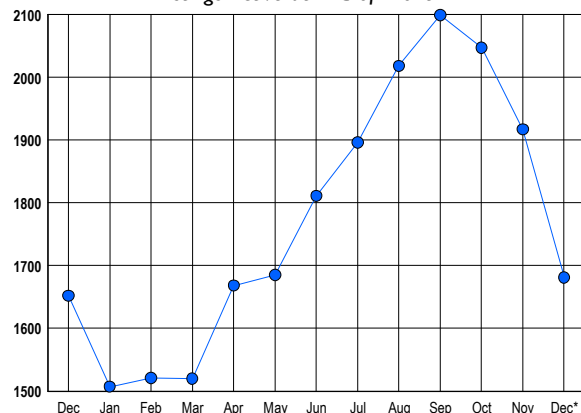


LISTINGS

Prices Range	New This Month			Total Actives		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	17	38	-55.3	26	55	-52.7
150,000 - 199,999	48	62	-22.6	82	111	-26.1
200,000 - 299,999	221	299	-26.1	488	527	-7.4
300,000 - 399,999	260	210	23.8	571	434	31.6
400,000 - 499,999	144	103	39.8	293	270	8.5
500,000 - 599,999	55	22	150.0	126	130	-3.1
600,000 - 699,999	20	17	17.6	54	65	-16.9
700,000 - 799,999	3	6	-50.0	18	33	-45.5
800,000 - 899,999	1	3	-66.7	12	12	0.0
900,000 - 999,999	2	0	200.0	4	6	-33.3
1,000,000 - 1,249,999	0	0	0.0	3	2	50.0
1,250,000 - 1,499,999	0	0	0.0	0	1	-100.0
1,500,000 +	0	2	-100.0	4	6	-33.3
TOTALS	771	762	1.2	1681	1652	1.8

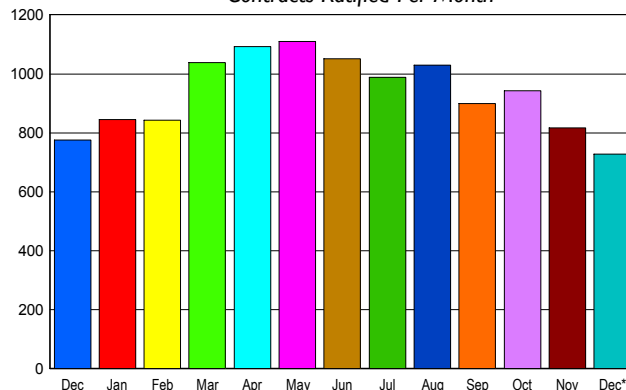
INVENTORY TREND

Listings Active at End of Month



SALES TREND

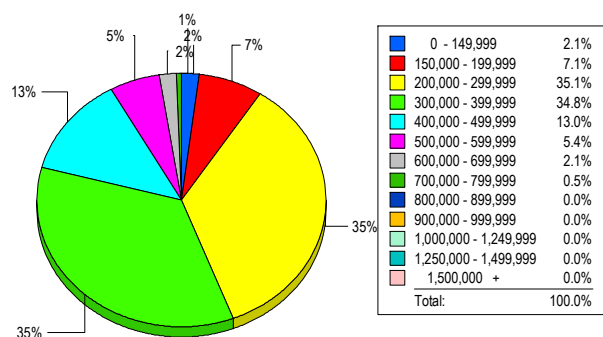
Contracts Ratified Per Month



CONTRACTS

Price Range	New This Month			Year-To-Date		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	19	38	-50.0	353	518	-31.9
150,000 - 199,999	65	70	-7.1	862	1,004	-14.1
200,000 - 299,999	290	309	-6.1	3,951	3,918	0.8
300,000 - 399,999	217	230	-5.7	3,205	2,884	11.1
400,000 - 499,999	84	84	0.0	1,267	1,109	14.2
500,000 - 599,999	38	31	22.6	417	359	16.2
600,000 - 699,999	12	10	20.0	145	129	12.4
700,000 - 799,999	2	3	-33.3	35	27	29.6
800,000 - 899,999	0	0	0.0	7	9	-22.2
900,000 - 999,999	0	0	0.0	7	7	0.0
1,000,000 - 1,249,999	0	0	0.0	0	2	-100.0
1,250,000 - 1,499,999	0	0	0.0	1	1	0.0
1,500,000 +	0	0	0.0	1	1	0.0
TOTALS	727	775	-6.2	10251	9968	2.8

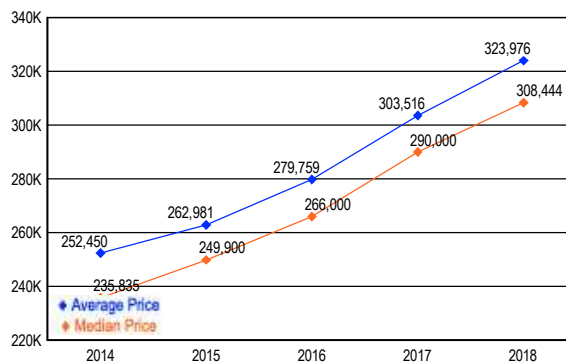
MARKET BY PRICE RANGE



SETTLEMENTS

Price Range	New This Month			Year-to-Date		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	12	32	-62.5	306	481	-36.4
150,000 - 199,999	41	65	-36.9	694	941	-26.2
200,000 - 299,999	203	297	-31.6	3,511	3,813	-7.9
300,000 - 399,999	201	229	-12.2	2,909	2,834	2.6
400,000 - 499,999	75	77	-2.6	1,125	1,105	1.8
500,000 - 599,999	31	29	6.9	361	338	6.8
600,000 - 699,999	12	10	20.0	161	124	29.8
700,000 - 799,999	3	1	200.0	37	23	60.9
800,000 - 899,999	0	0	0.0	8	7	14.3
900,000 - 999,999	0	0	0.0	6	7	-14.3
1,000,000 - 1,249,999	0	0	0.0	0	2	-100.0
1,250,000 - 1,499,999	0	0	0.0	0	1	-100.0
1,500,000 +	0	0	0.0	1	1	0.0
TOTALS	578	740	-21.9	9119	9677	-5.8

AVERAGE & MEDIAN PRICE



DATA SOURCE: Metropolitan Regional Information Systems, Inc. (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year-to-date contract information may not equal the sum of the monthly contract totals reported in